INDUSTRIALS · NOVEMBER 2026

Flash Report:
Auto & Truck Parts Distribution

EDGEPOINT

SECTOR UPDATE

Deal Activity: Transaction volumes across the auto and truck parts distribution market have been led by sponsor-backed platforms and strategic distributors completing add-on acquisitions to extend branch coverage and product breadth.

Market Fragmentation: The industry is highly fragmented, with 16,581 U.S. auto parts wholesaling businesses, down 0.2% from 2025. This gives sponsor-backed platforms a broad pool of acquisition targets for add-ons, with further consolidation expected among warehouse distributors, particularly in non-discretionary parts such as brakes, tires, and batteries.

Aftermarket Demand: Aftermarket demand is growing, supported by an aging vehicle fleet. The total aftermarket is forecast to grow 5.4% in 2026, and the average U.S. light vehicle is 12.94 years old, up from 12.8 a year earlier. The average new-vehicle transaction price reached a record $51,109 in October 2026, up 2.1% from a year earlier.

Heavy-Duty and Fleet Demand: Heavy-duty parts demand is supported by fleets keeping trucks in service longer, with the average U.S. Class 8 tractor at 6.3 years old, the oldest since 2013, and trade cycles stretching to 6.6 years. North American Class 8 net orders fell 36% year over year to 15,600 units in October 2026 as fleets awaited clarity on 2027 EPA emissions rules.

Trade Policy: Tariffs on imported medium- and heavy-duty trucks and parts are a variable for distributors, with a 25% Section 232 tariff in place and USMCA-qualifying parts currently exempt. The Supreme Court ruling that struck down the IEEPA tariffs has left uncertainty across automotive M&A.

SELECT RECENT EDGEPOINT TRANSACTIONS

Conrad Kacsik Refrigerant Systems, Inc. has been acquired by relevant. a portfolio company of Fusion Capital Partners

Construction Supply has been acquired by SouthernCarlson a portfolio company of TrueLink Capital

M has been acquired by BTX Precision a portfolio company of Capital Partners

Powercon Corp Severn has been acquired by Electro Mechanical Powering the Future a portfolio company of Oaktree

Artmark Products and Artmark Associates has been recapitalized by KLH Capital

Chameleon Industries has been acquired by Veolia

FOR MORE INFORMATION AND INSIGHTS, CONTACT US



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Select Transaction Profiles

Target | Buyer | Sponsor

Parts Authority Acquires NPW

August 2026 – Parts Authority, an automotive parts distributor with nearly 325 locations following the transaction, has acquired National Performance Warehouse, expanding its network into five new states.

Based in Florida, National Performance Warehouse is a family-owned distributor of automotive parts, founded in 1969, that offers more than one million part numbers from over 700 brands.

Target | Buyer | Sponsor

DDG Acquires Battery Service Corp.

January 2026 – Driven Distribution Group ("DDG"), backed by Oridian Capital Partners, has acquired Battery Service Corporation. The acquisition follows DDG's October 2025 purchases of Quality Parts Warehouse and Bristo Battery and Supply.

Based in Illinois, Battery Service Corporation is a specialist distributor of batteries for commercial fleet, heavy-duty, and marine customers.

Target | Buyer

Fisher Acquires Smyth Automotive

January 2026 – Fisher Auto Parts, an auto parts distributor, has acquired Smyth Automotive. Members of the Smyth family are staying on with the business.

Headquartered in Cincinnati, Ohio, Smyth Automotive is a distributor of automotive parts and accessories that serves vehicle owners, repair shops, and the automotive industry from 25 locations across Ohio, Kentucky, and Tennessee.

Target | Buyer | Sponsor

FleetPride and TruckPro Merge

October 2025 – FleetPride, a distributor of heavy-duty truck and trailer parts headquartered in Irving, Texas, with more than 450 locations and owned by American Securities and Platinum Equity, has merged with TruckPro.

Headquartered in Cordova, Tennessee, TruckPro is a distributor of heavy-duty truck and trailer parts for commercial and government customers, including brake, electrical, engine, and gear products.

Target | Buyer | Sponsor

Continental Acquires PartWerx

September 2025 – Continental Auto Parts ("CAP"), a distributor of aftermarket collision parts backed by Kinderhook Industries, has acquired PartWerx Automotive. Kinderhook Industries acquired CAP in July 2023.

Headquartered in Garner, North Carolina, PartWerx Automotive is a distributor of automotive replacement components for collision repair and body shop restoration, and offers a wide inventory.

MARKET ASSESSMENT

Clarity Behind "Your Number"

Owners are always asked what their number is. The better question is what are the drivers behind your valuation. Discover these drivers with a complimentary market assessment.

Request Your Market Assessment ›

Market Activity

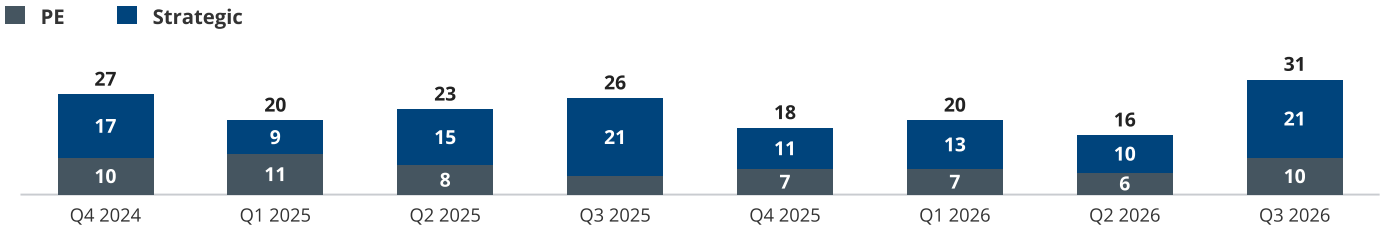
SELECT RECENT TRANSACTIONS (LAST 18 MONTHS)

DATE	TARGET	STATE	BUYER	FINANCIAL SPONSOR
Aug 26	Myers Tire Supply	OH	Lion Equity Partners	-
Aug 26	National Performance Warehouse	FL	Parts Authority	Kohlberg & Company
Aug 26	Cape Auto Paint & Supply	MO	Color Vision Corporation	-
Jul 26	Ohio Paint Supply	OH	Automotive Color & Supply	WILsquare Capital; Midwest Mezzanine Funds
Mar 26	Valley Power Systems	CA	W.W. Williams	Brightstar Capital Partners
Jan 26	Color Systems	RI	Painters Supply & Equipment	Odyssey Investment Partners
Jan 26	Battery Service Corporation	IL	Driven Distribution Group	Oridian Capital Partners
Jan 26	Smyth Automotive	OH	Fisher Auto Parts	-
Dec 25	Alamo Auto Supply	TX	Meyer Distributing	-
Nov 25	East Coast Truck Parts	NJ	4 State Trucks	-
Oct 25	Quality Parts Warehouse	TX	Driven Distribution Group	Oridian Capital Partners
Oct 25	TruckPro	TN	FleetPride	American Securities; Platinum Equity
Oct 25	Bristo Battery and Supply	TX	Driven Distribution Group	Oridian Capital Partners
Oct 25	Pick Your Part	AL	Pacific Avenue Capital Partners	-
Sep 25	Douglas Truck Parts	IL	Aetna Truck Parts	-
Sep 25	PartWerx Automotive	NC	Continental Auto Parts	Kinderhook Industries
Aug 25	Alliance Auto Body Parts	TX	The Parts House	-
Jul 25	Genden Auto Parts	MA	Fisher Auto Parts	-
Jun 25	West Branch Automotive	MI	Auto-Wares	Kinderhook Industries

Source: PitchBook (November 20, 2026)

QUARTERLY TRANSACTION VOLUMES

(# of transactions)



Source: PitchBook (November 20, 2026)

SELECT PLATFORMS

PICKYOURPART

was acquired by
Pacific Avenue Capital Partners
October 2025

WHEELER FLEET SOLUTIONS

was acquired by
One Equity Partners
April 2025

W.W.Williams
CONSIDER IT DONE.

was acquired by
Brightstar Capital Partners
January 2025

WORLDPAC

was acquired by
The Carlyle Group
November 2024

DRIVEN
DISTRIBUTION GROUP

was formed by
Oridian Capital Partners
October 2024

RoadWarrior
PARTS & SERVICE

was acquired by
Sope Creek Capital
March 2024

CAP
CONTINENTAL AUTO PARTS

was acquired by
Kinderhook Industries
July 2023

S&S
TRUCK PARTS LLC

was acquired by
Investcorp
March 2022