



Equipment Rental Sector Update

- Equipment rental service providers offer operators flexible, on demand access to equipment, machinery and tools across a wide range of end markets, eliminating ownership, maintenance and capital expenditure requirements while enhancing cash flow flexibility.
- Significant federal infrastructure investment, combined with elevated industrial and infrastructure activity, continues to underpin strong demand for earthmoving equipment, aerial work platforms and specialty rental assets.
- Increasing fleet electrification mandates are reinforcing demand for rented equipment, as the cost of bringing legacy fleets into regulatory compliance continues to rise. Equipment rental platforms are well positioned to support this transition by managing mixed fleets of legacy and next generation assets, providing customers with immediate access to equipment while avoiding large capital expenditure commitments.
- As rental providers seek to deepen customer relationships and improve asset utilization, many are investing in telematics, IoT-enabled fleet management and digital booking platforms. These technologies enable real-time equipment monitoring, predictive maintenance and usage-based billing, transforming what was historically a transactional relationship into a recurring, data-driven service model that increases switching costs and customer retention.
- Overall, the convergence of robust industrial and infrastructure spending, evolving regulatory mandates, rising ownership costs and the adoption of technology-enabled service models creates a durable and expanding opportunity for equipment rental platforms.

Recent EdgePoint Industrial & Infrastructure Services Transactions

<p><i>Project Sprinter</i></p> <p>Specialized provider of industrial equipment and tool rental</p> <p>Currently in Market</p>	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
 <p>has been acquired by</p> 	 <p>has been acquired by</p> 	 <p>has been acquired by</p> 
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Equipment Rental | April 2026

Recent Sponsor-Backed Strategic Transaction Profiles

Premier Equipment | Saybrook Rentals

Equipment Type: Construction



Target



Buyer



Sponsor

- **April 2026** – Saybrook Rentals is a Connecticut-based provider of equipment rental services supporting construction, industrial and maintenance activities.
- Premier Equipment Solutions, an authorized multi-brand equipment dealer serving contractors and landscapers throughout Connecticut, Massachusetts and New York, has acquired Saybrook Rentals.

Pine Environmental | Terratech Environmental

Equipment Type: Specialty



Target



Buyer

Sponsor

- **February 2026** – Terratech Environmental Equipment & Supplies is an Arizona-based provider of environmental equipment rental and sales.
- Pine Environmental Services, an environmental monitoring and testing equipment rental platform, has acquired Terratech Environmental Equipment & Supplies.

Rent-A-Container | Wayside Trans.

Equipment Type: Storage



Target



Buyer



Sponsor

- **December 2025** – Wayside Trans. is a Massachusetts-based provider of portable storage containers, modular buildings and trailer rental.
- Rent-A-Container, a portable storage and ground-level office rental platform focused on shipping containers, mobile offices and storage trailers, has acquired Wayside Trans.

Rent Equip | Blake Bertling Equipment Rental

Equipment Type: Construction



Target



Buyer



Sponsor

- **September 2025** – Blake Bertling Equipment Rental is a Texas-based provider of heavy equipment rental and repair services.
- Rent Equip, an equipment rental platform focused on skid steer loaders, excavators, aerial lifts and general construction equipment, has acquired Blake Bertling Equipment Rental.

Opifex-Synergy | Equipment Finders

Equipment Type: Construction



Target



Buyer



Sponsor

- **September 2025** – Equipment Finders is a Tennessee-based provider of construction equipment rental services serving the Middle Tennessee region.
- Opifex-Synergy, a multi-state equipment rental platform focused on aerial work platforms, earthmoving, material handling and specialty equipment, has acquired Equipment Finders.

Road Safety Services | Traffic Control

Equipment Type: Specialty



Target



Buyer



Sponsor

- **July 2025** – Traffic Control Company is a Missouri-based provider of traffic control equipment rental and work zone safety services for roadway construction.
- Road Safety Services, a traffic management and work zone safety platform focused on traffic control devices, flagging services and roadway construction support, has acquired Traffic Control Company.

Select Recent Transactions

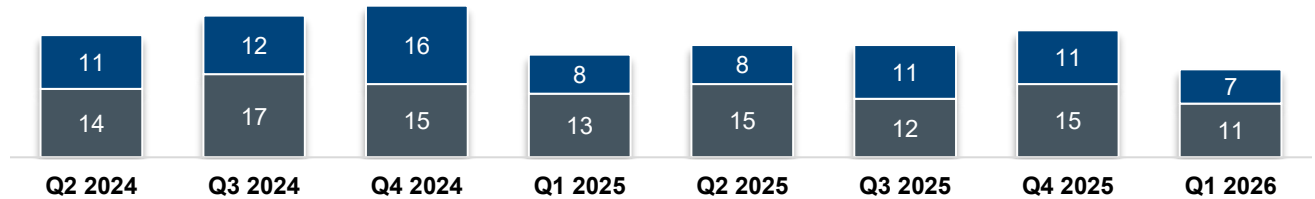
Date	Target	Target Equipment Focus	Buyer	Financial Sponsor
Apr-26	Saybrook Rentals	Construction	Premier Equipment Solutions	Brenton Point Capital Partners
Feb-26	Core Equipment Group	Construction	LB Advisors	-
Feb-26	Terratech Environmental Equipment & Supplies	Specialty	Pine Environmental Services	ACON Investments
Jan-26	Riverside Rentals	Construction	Stephenson's Rental Services	-
Jan-26	JTB Rentals	Construction	Sunstate Equipment Co.	-
Dec-25	Wayside Trans.	Storage	Rent-A-Container	Kinderhook Industries
Oct-25	Trenchman Shoring Services	Construction	Sunstate Equipment Co.	-
Oct-25	Action Rental & Sales	Construction	Sunbelt Rentals	-
Oct-25	Bull Moose Capital	Industrial	Terramont Infrastructure Partners	-
Oct-25	Grand Equipment Company	Construction	Strength Capital	-
Oct-25	National Tank & Equipment	Industrial	Atlas Copco (STO: ATCO A)	-
Oct-25	Premium Oilfield Services	Industrial	Archer (OSL: ARCH)	-
Oct-25	Premier Equipment Solutions	Construction	Brenton Point Capital Partners	-
Oct-25	Gulfstream Services	Industrial	TJC	-
Oct-25	T and T Rentals	Construction	Sunbelt Rentals	-
Oct-25	Top Productions	Industrial	PRO EM	Minority Consortium
Sep-25	Rabern Rentals	Construction	Sunbelt Rentals	-
Sep-25	Blake Bertling Equipment Rental	Construction	Rent Equip	Tejas Investment Partners
Sep-25	Equipment Finders	Construction	Opifex-Synergy	Avance Investment Management
Jul-25	KeeService Company	Specialty	Compactor Rentals of America	Kinderhook Industries
Jul-25	Craneworks	Industrial	Carousel Capital	-
Jul-25	Traffic Control Company	Specialty	Road Safety Services	Harvest Partners
Jul-25	Location de Beauce	Construction	Sunbelt Business Brokers	-
Jul-25	Loud And Clear	Specialty	Concert Stuff Group	-
Jun-25	Waste Equipment Rental & Sales	Specialty	Compactor Rentals of America	Kinderhook Industries
Jun-25	D&H Flaggging	Specialty	The Universal Group	CAI Capital Partners
Jun-25	H&E Equipment Services	Construction	Herc Holdings (NYS: HRI)	-
May-25	Redfish Rentals	Industrial	Trinity Industrial	-
Mar-25	Intellirent	Industrial	Sandbrook Capital	-
Dec-24	Newman Tractor	Construction	Invision Capital	-
Mar-23	Vac2Go	Specialty	Argosy Private Equity	-
Dec-21	Rental Equipment Investment Corporation	Industrial	Kinderhook Industries	-

Transactions are representative of Equipment Rental and Equipment Leasing.
Source: Pitchbook (as of April 23, 2026).

Quarterly Transaction Volume

(# of transactions)

■ Strategic M&A ■ Private Equity



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Source: Pitchbook (as of April 23, 2026).

Recently Formed & Acquired Platforms

<p>LB Advisors has formed</p>  <p>Equipment Type: Construction February 2026</p>	<p>Strength Capital has acquired</p>  <p>Equipment Type: Construction October 2025</p>	<p>Brenton Point Capital has formed</p>  <p>Equipment Type: Construction October 2025</p>	<p>Carousel Capital has acquired</p>  <p>Equipment Type: Industrial July 2025</p>
<p>Sandbrook Capital has acquired</p>  <p>Equipment Type: Industrial March 2025</p>	<p>Invision Capital has acquired</p>  <p>Equipment Type: Construction December 2024</p>	<p>Argosy Private Equity has acquired</p>  <p>Equipment Type: Specialty March 2023</p>	<p>Kinderhook Industries has acquired</p>  <p>Equipment Type: Industrial December 2021</p>