



Sector Update

- **M&A Activity:** Chemical distribution deal volume peaked in late 2024 before moderating through 2025, with Q1 2026 showing signs of stabilization. Strategic buyers have consistently driven the majority of transaction volume, though PE sponsors remain active in a deeply fragmented market.
- **Founder & Family Succession:** A significant portion of deal flow is being driven by founder-owned and family-owned distributors seeking liquidity and succession planning solutions, creating attractive platform opportunities for financial sponsors.
- **Geographic Expansion:** Acquirers are prioritizing targets that extend regional footprints and fill white space in high growth geographies, particularly across the Southeast, benefiting from reshoring and industrial investment.
- **Specialty Focus:** Acquirers are increasingly favoring specialty-weighted distributors over commodity-heavy platforms, given their higher gross margins, superior technical service requirements, and reduced exposure to raw material price volatility.

Select Recent EdgePoint Transactions



has been acquired by



a portfolio company of



has been acquired by



a portfolio company of



has been recapitalized by



has been acquired by



For more information and insights, please contact us:



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Select Transaction Profiles

CCS Acquires Integrity Partners Group



Target



Colonial Chemical Solutions, Inc.
A Subsidiary of Colonial Group, Inc.

Buyer

- **April 2026** – Colonial Chemical Solutions (CCS), a division of Colonial Group Inc., has acquired Integrity Partners Group (IPG).
- Headquartered in Roanoke, VA, IPG is a specialty chemical distribution platform that includes the legacy businesses of Chemisphere and Chemsolv, recognized for high-quality systems, disciplined processing, and deep expertise across the chemical supply chain.

Meyer Laboratory Acquires AmChem Industrial



Target



Buyer

TRUARC PARTNERS

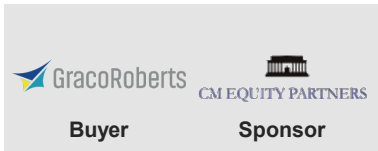
Sponsor

- **January 2026** – Meyer Laboratory, backed by TruArc Partners, has acquired AmChem Industrial.
- Headquartered in Canton, GA, AmChem Industrial is a distributor of industrial and specialty cleaning chemicals serving the food processing, industrial manufacturing, concrete ready-mix, and asphalt industries.

GracoRoberts Acquires Sky Mart



Target



Buyer

Sponsor

- **January 2026** – GracoRoberts, backed by CM Equity Partners, has acquired Sky Mart.
- Headquartered in Miami, FL, Sky Mart is an aerospace chemical, lubricant, and specialty fluids stocking distributor.
- Sky Mart also offers reliable and effective after-hours AOG service for the airline, MRO, and other aviation markets.

Lindsay Goldberg Acquires EMCO CD



Target



Buyer

- **December 2025** – Lindsay Goldberg has acquired EMCO Chemical Distributors, a founder-owned distributor of industrial chemicals.
- Headquartered in Pleasant Prairie, WI, EMCO is one of the largest independent chemical distributors in North America, distributing, blending, and packaging more than 5,000 SKUs to over 4,000 customers across a wide range of end markets.

Hawkins Acquires RedBird Chemical



Target



Buyer

- **December 2025** – Hawkins (NASDAQ: HWKN), a leading water treatment and specialty ingredients company, has acquired Redbird Chemical's assets.
- Headquartered in Orange, TX, Redbird distributes chemicals in eastern Texas within both the water treatment and industrial markets, expanding Hawkins' regional footprint in the South.

Bron Tapes Acquires NSL Aerospace



Target



Buyer

Rotunda Capital Partners

Sponsor

- **August 2025** – Bron Tapes Holding, a Rotunda Capital Partners portfolio company, has acquired NSL Aerospace, a leading liquid adhesive and sealant distribution company in the aerospace industry.
- Headquartered in Magnolia, TX, NSL provides aerospace-approved adhesives, silicones, sealants, and surface preparation products.

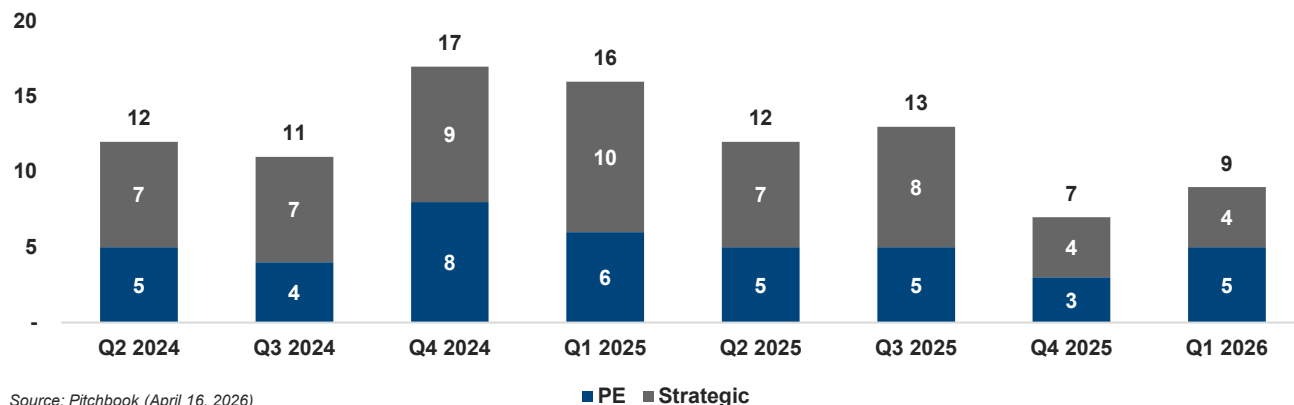
Chemical Distribution | April 2026

Select Recent Transactions (Last Thirteen Months)

Date	Target	State	Buyer	Financial Sponsor
Apr 26	Integrity Partners Group	VA	Colonial Chemical Solutions	-
Mar 26	Deveraux Specialties	CA	Safic-Alcan	IK Partners
Feb 26	Celanese (Micromax)	TX	Element Solutions (NYSE: ESI)	-
Jan 26	GETSCO	NC	Nexterra Environmental	Goldner Hawn
Jan 26	AmChem Industrial	GA	Meyer Laboratory	TruArc Partners
Jan 26	Sky Mart	FL	GracoRoberts	CM Equity Partners
Dec 25	EMCO Chemical Distributors	WI	Lindsay Goldberg	-
Dec 25	RedBird Chemical	TX	Hawkins (NASDAQ: HWKN)	-
Oct 25	Essential Water Technologies	IL	Global Water Technology	-
Sep 25	Water Engineering	NE	Kemira (HEL: KEMIRA)	-
Aug 25	NSL Aerospace	TX	Bron Tapes	Rotunda Capital Partners
Aug 25	Lianda	OH	HB Chemical	Ravago
Jul 25	Granite Chemical Services	CA	Water Engineering	Nolan Capital
Jun 25	Ready Seal	TX	RPM International (NYSE: RPM)	-
May 25	The Dodge Company	MA	Matthews Memorialization	-
Apr 25	Applied Adhesives	MN	Bertram Capital	-
Apr 25	Adhesive Solutions	CA	Applied Adhesives	Arsenal Capital Partners

Source: Pitchbook (April 16, 2026)

Quarterly Transaction Volumes



Select Acquirers (Date of Platform Investment & Sponsor if Applicable)

