

FLASH REPORT | January 2026

Industrials: Auto & Truck Parts Distribution

EdgePoint

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Sector Update

- M&A Activity:** Acquisition activity remains steady, supported by a fragmented market and continued interest from sponsors and strategic buyers driven by resilient aftermarket demand and distribution scaling opportunities.
- Market Fragmentation:** The market's highly fragmented structure, characterized by a large base of regional operators, presents meaningful opportunities for financial sponsors and PEG-backed strategics to drive consolidation through buy-and-build strategies.
- Aftermarket Demand Stability:** Consistent demand for replacement parts is underpinned by an aging vehicle parc at an all-time high of ~12.8 years, while elevated prices have extended vehicle holding periods.
- Value-Added Services:** Distributors offering technical support, aftermarket repair, installation, and field service are increasingly differentiated, enhancing customer stickiness, improved margin profiles, and overall value creation potential.
- Heavy-Duty & Fleet Tailwinds:** Truck sales increasing 9% in 2025, alongside strong construction and infrastructure activity, supports durable demand and scaling opportunities in heavy-duty parts distribution.

Select Recent EdgePoint Transactions



For more information and insights, please contact us:



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Select Transaction Profiles

DDG Acquires Battery Service Corporation



Target



Buyer



Sponsor

- **January 2026** – Driven Distribution Group (“DDG”), backed by HCI Equity Partners, has acquired Battery Service Corporation (“BSC”).
- Headquartered in Bensenville, IL, BSC is a battery specialist primarily serving large commercial fleets and heavy-duty and marine markets. The acquisition of BSC expands DDG’s battery distribution coverage and enhances their warranty service capabilities.

Fisher Auto Parts Acquires Smyth Auto Parts



Target



Buyer

- **October 2025** – Fisher Auto Parts, a distributor and operator of auto parts retail stores, has acquired Smyth Auto Parts (“SAP”).
- SAP is a distributor of automotive parts with 25 locations across Ohio, Kentucky, and Tennessee. SAP specializes in the distribution, painting, and machining of automotive parts.

Pacific Avenue Capital Acquires PYP



Target



Buyer

- **October 2025** – Pacific Avenue Capital, a Los Angeles-headquartered private equity firm, has acquired Pick Your Part (“PYP”), for \$410 million.
- PYP, headquartered in Huntsville, AL, is a distributor of used automotive parts for vehicle recycling and reuse. PYP operates over 60 locations in the United States and specializes in the purchase, recycling, and salvaging of used cars and car parts.

AutoTech Solutions Acquires UDG



Target



Buyer



Sponsor

- **June 2025** – AutoTech Solutions, backed by Brixey & Meyer Capital, has acquired Universal Distribution Group (“UDG”).
- Headquartered in Charlotte, NC, UDG is a distributor and service provider of aftermarket automotive shop equipment, including sales, installation, and service. The acquisition significantly expands its AutoTech Solutions coverage across the Southeast.

OEP Acquires Wheeler Fleet Solutions



Target



Buyer

- **April 2025** – One Equity Partners acquired Wheeler Fleet Solutions for \$230 million from VSE Corporation.
- Headquartered in Somerset, PA, Wheeler Fleet Solutions provides aftermarket parts, inventory management, logistics, and supply chain support for the commercial medium- and heavy-duty vehicle aftermarket.

Continental Auto Parts Acquires Express Parts



Target



Buyer



Sponsor

- **January 2025** – Continental Auto Parts (“CAP”), backed by Kinderhook Industries, acquired Express Parts. CAP is a distributor of aftermarket collision automotive parts to multi-shop operators and independent collision shops.
- Based in Cleveland, OH, Express Parts supplies aftermarket automotive components, including bearings, seals, brakes, pumps, and blades.

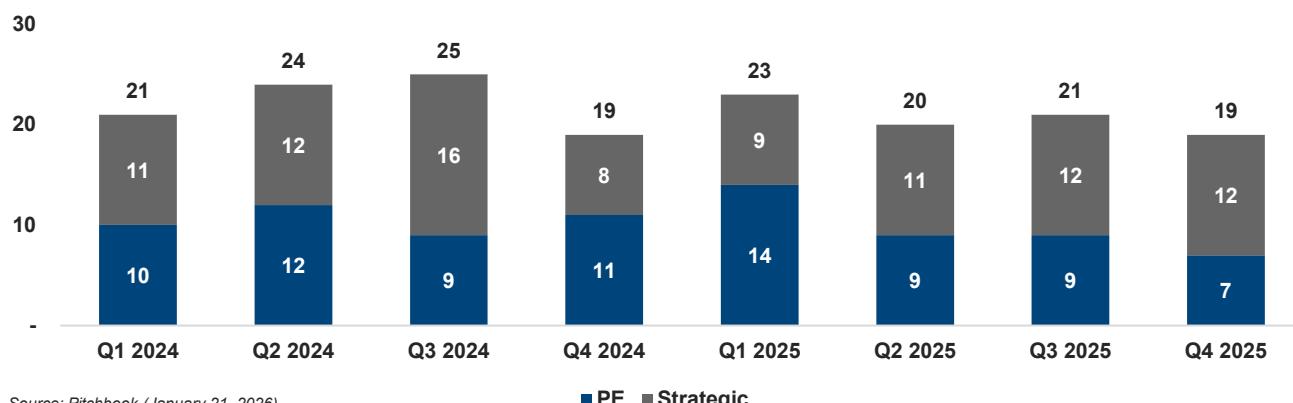
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Select Recent Transactions (Last Sixteen Months)

Date	Target	State	Buyer	Financial Sponsor
Jan 26	Battery Service	IL	Driven Distribution Group	HCI Equity Partners
Jan 26	Smyth Auto Parts	OH	Fisher Auto Parts	-
Nov 25	Smetzer Paint & Supply	OH	Automotive Color & Supply	WILsquare Capital
Oct 25	Quality Parts Warehouse	TX	Driven Distribution Group	HCI Equity Partners
Oct 25	Bristo Battery & Supply	TX	Driven Distribution Group	HCI Equity Partners
Oct 25	Pick Your Part	AL	Pacific Avenue Capital	-
Sep 25	PartWerx Automotive	NJ	Continental Auto Parts	Kinderhook Industries
Sep 25	Automotive Distribution Specialists	MA	RUBBER	-
Aug 25	Alliance Auto Body Parts	TX	The Parts House	-
Jul 25	Genden Auto Parts	MA	Fisher Auto Parts	-
Jun 25	Universal Distribution Group	NC	Brixey & Meyer Capital	-
May 25	Dakotaland Autoglass	SD	PGW Auto Glass	One Equity Partners
Apr 25	Wheeler Fleet Solutions	PA	One Equity Partners	-
Jan 25	Express Parts	OH	Continental Auto Parts	Kinderhook Industries
Jan 25	The W.W. Williams Company	OH	Brightstar Capital Partners	-
Nov 24	Worldpac	CA	The Carlyle Group	-
Oct 24	City Auto Supply	CA	Transtar Industries	Blue Point Capital Partners

Source: Pitchbook (January 21, 2026)

Quarterly Transaction Volumes



Source: Pitchbook (January 21, 2026)

■ PE ■ Strategic

Select Auto and Truck Parts Distributors (Date of Platform Investment & Sponsor)

