



Sector Update

- The Commercial and Facility Services sector plays a critical role in the maintenance, repair, and enhancement of commercial, institutional, and residential properties. The industry encompasses a wide range of verticals, including facilities maintenance, fire and life safety, HVACR, landscaping and grounds management, specialty contracting, electrical and signage, residential services, and roofing.
- From the integration of IoT-driven predictive maintenance to mandatory system overhauls required by federal mandates, the sector is increasingly moving toward a highly technical delivery model.
- Despite strong sector growth, the U.S. continues to face a substantial shortage of experienced technicians across all specialty trades.
- Historic surges in electricity costs are prompting facility operators to replace inefficient, aging building systems. Providers with the expertise to deliver cost-effective, system-wide solutions will be well positioned to convert one-time upgrades into long-term contractual relationships.
- The EPA's AIM Act is accelerating the phase out of legacy HVACR systems, creating a regulatory environment in which the cost of non-compliance increasingly exceeds the investment in new equipment. As operators work to avoid penalties, demand for high margin installation and system replacement services is expected to rise.

Recent EdgePoint Transactions

Commercial & Facility Services



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Commercial & Facility Services | December 2025

Recent Sponsor-Backed Strategic Transaction Profiles

Fidelity Building Services | St. Johns Air Sector: HVACR



Target



Buyer



Sponsor

- **December 2025** – St. Johns Air, a commercial HVACR servicer based in Jacksonville, FL, has been acquired by Fidelity Building Services.
- Fidelity Building Services, based in Hunt Valley, MD, is a specialized mechanical engineer of building automation and HVAC systems, servicing commercial, industrial, and municipal end markets.

Tecta America | Texas Roofing Sector: Roofing



Target



Buyer



Sponsor

- **December 2025** – Texas Roofing, a roofing services provider based in Round Rock, TX, has been acquired by Tecta America.
- Tecta America, based in Rosemont, IL, is a leading provider of commercial roofing services, offering installation, restoration, disaster response, and re-roofing services.

TreeServe | Schneider Tree Care Sector: Landscaping/Grounds Management



Target



Buyer



Sponsor

- **December 2025** – Schneider Tree Care, a provider of tree care services to residential, commercial, and municipal end markets, has been acquired by TreeServe.
- TreeServe, based in Jacksonville, FL, offers tree pruning, removal, and storm response services to residential and commercial end markets.

Silver State | All American Mechanical Sector: Specialty Contracting



Target



Buyer

the edgewater funds

Sponsor

- **December 2025** – All American Mechanical, a food service and restaurant equipment servicer headquartered in El Dorado Hills, CA, has been acquired by Silver State Refrigeration & HVAC.
- Silver State Refrigeration & HVAC, based in Las Vegas, NV, is a provider of HVACR and plumbing services to commercial and residential end markets in the Southwest US.

Service Country | Southern Trust Home Sector: Residential



Target



Buyer



Sponsor

- **November 2025** – Southern Trust Home Services, a residential electrical, HVAC, and plumbing service provider headquartered in Roanoke, VA, has been acquired by Service Country.
- Service Country, based in Atlanta, GA, is an MEP holding company.

ICS Holding | Langford Electric Sector: Electrical and Signage



Target



Buyer



Sponsor

- **September 2025** – Langford Electric, a provider of end-to-end electrical contracting solutions to commercial and industrial end markets, has been acquired by ICS Holding.
- ICS Holding, based in Houston, TX, is a leading provider of electrical design, installation, maintenance, and energy management services.

Commercial & Facility Services | December 2025

Select Recent Transactions

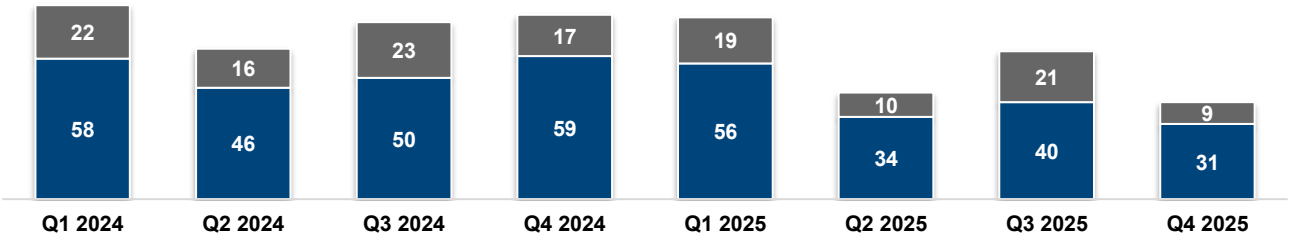
Date	Target	Sector	Buyer	Financial Sponsor
Dec-25	Irrigation and Landscape Management	Landscaping/Grounds Management	Riverview Landscapes	---
Dec-25	Chandler Roofing	Roofing	A to B Roofing Partners	Sea Sweet Capital
Dec-25	Service Logic	HVACR	Bain Capital	---
Dec-25	Harrell-Fish	Specialty Contracting	New State Capital Partners	---
Dec-25	St. Johns Air	HVACR	Fidelity Building Services Group	Onex (TSE: ONEX)
Dec-25	Mog Mechanical Services	Specialty Contracting	Point 41 Capital Partners	---
Dec-25	Colstrip Electric	Electrical and Signage	Bear Castle Capital	---
Dec-25	Texas Roofing	Roofing	Tecta America	Atlas Partners
Dec-25	PurgeRite	HVACR	Vertiv (NYS: VRT)	---
Dec-25	Schneider Tree Care	Landscaping/Grounds Management	TreeServe	Soundcore Capital Partners
Dec-25	All American Mechanical	Specialty Contracting	Silver State Refrigeration & HVAC	The Edgewater Fund
Dec-25	Green Solutions Lawn Care & Pest Control	Landscaping/Grounds Management	Halle Capital Management	---
Dec-25	Guardian Fire Services	Fire and Life Safety	Investcorp	---
Dec-25	MEC Builds	Roofing	Curb Home Services	Trive Capital
Dec-25	North End Electric	Specialty Contracting	K&R Operating	Chimney Rock Equity Partners
Dec-25	We Care Plumbing Heating & Air	HVACR	Apex Service Partners	Alpine Investors
Nov-25	Kunoo Landscape	Landscaping/Grounds Management	Yardmaster	Unity Partners
Nov-25	Southern Trust Home Services	Residential	Service Country	Grove Mountain Partners
Nov-25	Conexus (Middletown)	Specialty Contracting	Nordomatic	Trill Impact
Nov-25	Jersey State Energy Controls	HVACR	Stark Tech Operating Company	---
Nov-25	Total Lawn Care (Indianapolis)	Landscaping/Grounds Management	LawnPRO Partners	HCI Equity Partners
Nov-25	Dr. Roof Atlanta	Roofing	Skyline Roofing Partners	Imperial Capital Group
Nov-25	Boone Brothers Roofing	Roofing	Nations Roof	AEA Investors
Nov-25	FSD Protection	Fire and Life Safety	Pye-Barker Fire & Safety	Leonard Green & Partners
Nov-25	Willow Ridge Landscaping & Plowing	Landscaping/Grounds Management	Double A Landscaping	---
Nov-25	Constant Care Grounds Maintenance	Landscaping/Grounds Management	Landscape Workshop	Ares Management (NYS: ARES)
Nov-25	Good Guys Lawn Care	Landscaping/Grounds Management	Yardmaster	Unity Partners
Nov-25	Live Oak Landscape	Landscaping/Grounds Management	Landscape Workshop	Ares Management (NYS: ARES)
Nov-25	Huerter Lawn Care	Landscaping/Grounds Management	Senske Family of Companies	---
Nov-25	Unisource Roofing	Roofing	Valor Exterior Partners	Oseola Capital Management
Nov-25	Utz Environmental Services	Landscaping/Grounds Management	Russell Landscape	The Sterling Group
Nov-25	Big Lakes Lawncare	Landscaping/Grounds Management	Yardmaster	Unity Partners
Nov-25	Inter-Bay Electric Company	Electrical and Signage	Norfee Group	Heartwood Partners (Minority)
Nov-25	Anchor Technical Services	Specialty Contracting	Advanced Intralogistics	---
Nov-25	Shine (Holland)	Residential	Evive Brands	The Riverside Company (Minority)
Oct-25	C&C Family Roofing	Roofing	Canopy Services	Trivest Partners (Minority)
Oct-25	Tiger Fire Protection	Fire and Life Safety	AI Fire	Blackstone (NYS: BX)
Oct-25	Feyen Zylstra	Electrical and Signage	Comfort Systems USA (NYS: FX)	---
Sep-25	Springer-Peterson Roofing & Sheet Metal	Roofing	Roofing Corp of America	---
Sep-25	Langford Electric	Electrical and Signage	Industrial Construction Services Holding	Stellux Capital Management

EdgePoint served as the exclusive sell-side advisor to Langford Electric in its sale to ICS Holding on September 4th, 2025

Sources: Pitchbook and CapIQ (as of December 21, 2025)

Quarterly Transaction Volume

■ Private Equity ■ Strategic M&A



Transactions are representative of Facilities Maintenance, Fire and Life Safety, HVACR, Landscaping/Grounds Management, Specialty Contracting, Electrical and Signage, Residential, and Roofing

Sources: Pitchbook and CapIQ (as of December 21, 2025)

Recent Strategic Acquisitions

<p>Riverview Landscapes has acquired</p>  <p>Sector: Landscaping/Grounds December 2025</p>	<p>Vertiv has acquired</p>  <p>Sector: HVACR December 2025</p>	<p>Stark Tech Operating Co. has acquired</p>  <p>Sector: HVACR November 2025</p>	<p>Double A Landscaping has acquired</p>  <p>Sector: Landscaping/Grounds November 2025</p>
<p>Senske Family of Companies has acquired</p>  <p>Sector: Landscaping/Grounds November 2025</p>	<p>Advanced Intralogistics has acquired</p>  <p>Sector: Specialty Contracting November 2025</p>	<p>Comfort Systems has acquired</p>  <p>Sector: Electrical and Signage October 2025</p>	<p>Roofing Corp of America has acquired</p>  <p>Sector: Roofing September 2025</p>