FLASH REPORT | July 2025 Industrials: Automotive Aftermarket



Sector Update

- M&A Activity: Private equity and strategic buyers have increased their activity in the marketplace, with a strong focus on essential service providers and replacement parts, aiming to capitalize on the increasing average age of vehicles.
- Aftermarket Services: Private equity buyers continue consolidating multi-location rapid oil-change, tire, and service center chains to scale recurring revenue models and increase market share across a fragmented service landscape.
- Heavy-Duty Aftermarket: Buyers are aggressively pursuing suppliers, distributors, and service networks in the heavy-duty aftermarket to achieve scale, expand service coverage, increase SKU offerings, and leverage technology-driven fleet solutions.
- Technology Integration: Buyers are increasingly targeting companies offering digital solutions to increase operational efficiencies, improve customer retention, and create differentiated competitive advantages.
- Regulatory Environment: Tariff increases on imported vehicles and parts are raising production and repair costs, intensifying demand for aftermarket services and boosting reliance on domestic parts suppliers.

EdgePoint



Select EdgePoint Transactions



For more information and insights, please contact us:



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Select Transaction Profiles





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Select Recent Transactions (Last Nine Months)

Date	Target	State	Buyer	Financial Sponsor
Jun 25	Automotive Supply Company	WI	Automotive Parts Headquarters	-
Jun 25	Universal Distribution Group	NC	Brixey & Meyer Capital	-
May 25	Dakotaland Autoglass	SD	PGW Auto Glass	One Equity Partners
May 25	Safety Seal	ND	Martins Industries	Walter Capital Partners
Apr 25	Epika Fleet Services	TN	Ares Management	-
Apr 25	Take 5 Oil Change	NC	Whistle Express Car Wash	Brookfield Oaktree Holdings
Apr 25	Assured Auto Parts	TX	Fenix Parts	Hybridge Capital Management
Mar 25	Supreme Automotive Warehouse	UT	Team Allied Distribution	-
Mar 25	Conrad's Tire Service	ОН	Dobbs Tire & Auto Centers	Audax Private Equity
Feb 25	Vector Fleet Management	CA	Amerit Fleet Solutions	Brightstar Capital Partners
Feb 25	Wheeler Fleet Solutions	PA	One Equity Partners	-
Feb 25	AirPro Diagnostics	FL	Rotunda Capital Partners	-
Jan 25	ACI Automotive	TX	WAI Global	-
Jan 25	Express Parts	OH	Continental Auto Parts	Kinderhook Industries
Dec 24	Joel's Auto Body	TN	Brightpoint Auto Body Repair	SouthWorth Capital Management
Nov 24	Arnott Suspension Products	FL	MidOcean Partners	-
Nov 24	Worldpac	CA	The Carlyle Group	-

Source: Pitchbook (July 14, 2025)

Quarterly Transaction Volumes



Select Automotive Aftermarket Platforms (Date of Investment & Sponsor)



M&A

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