



Sector Update

- Professional Services encompasses specialized service providers in such verticals as business process outsourcing (BPO); collections and recovery; test, inspection & certification (TIC); consulting, engineering & design; education & training; real estate services; human capital management (HCM) and others. These services support critical functions across virtually every industry.
- Organizations across industries are increasingly outsourcing non-core functions to improve efficiency, scalability and cost control. This trend is accelerating as businesses seek to remain agile in a competitive and resource-constrained environment.
- Rapid advancements in artificial intelligence and automation are transforming how professional services are delivered. These technologies are driving greater accuracy, speed and cost savings, while creating demand for specialized consulting and integration services to support implementation.
- As reliance on third-party service providers grows, so does the need for robust oversight. Organizations are prioritizing vendor risk management, data protection and compliance to avoid operational disruptions and reputational damage.
- The pace of technological change is pushing firms to adopt more sophisticated, tech-enabled service models. Professional services providers that can deliver faster, smarter and more secure solutions are essential in an increasingly digital and complex business landscape.
- With structural shifts toward outsourcing, increasing integration of AI and rising regulatory demands, the professional services industry is positioned for sustained growth. Providers that can balance innovation with reliability and risk management will be best positioned to capture end-user demand.

Recent EdgePoint Transactions

Professional Services



has been acquired by

An Undisclosed Strategic Buyer



has been acquired by



has been acquired by



has been acquired by



**For more information and insights,
please contact us:**

Tom Stafford
Managing Director
(216) 342-5775
tstafford@edgepoint.com

Chuck Aquino
Managing Director
(216) 342-5737
caquino@edgepoint.com

Chris Duncan
Director
(216) 342-5754
cduncan@edgepoint.com

Colin Zucker
Vice President
(216) 342-5853
czucker@edgepoint.com

Recent Sponsor-Backed Strategic Transaction Profiles

Ardurra Group | Cannon & Cannon

Sector: Engineering & Design



Target



Buyer

LITTLEJOHN & Co.

Sponsor

- **May 2025** – Cannon & Cannon, a full-service civil engineering firm with a 100-person team and a legacy of delivering infrastructure solutions, has been acquired by Ardurra Group.
- Ardurra Group, based in Miami, FL, is provider of complex engineering, consulting and design services for various end markets, including water, transportation, aviation and public works.

TMA | DecisionWise

Sector: HCM



Target



Buyer



Sponsor

- **May 2025** – DecisionWise, a US-based provider of cloud-based employee feedback and engagement solutions, has been acquired by TMA.
- TMA, based in the Netherlands, is a leading provider of cloud-based talent management solutions.

IMS Legal Strategies | MMR Strategy Group

Sector: TIC



Target



Buyer



Sponsor

- **May 2025** – MMR Strategy Group, a leading research and consulting firm specializing in litigation surveys, advertising claim substantiation and marketing research, has been acquired by IMS Legal Strategies.
- IMS Legal Strategies, based in Pensacola, FL, is a provider of comprehensive solutions for complex legal and business matters.

Nova Advisory | TLC Technologies

Sector: BPO



Target



Buyer



Sponsor

- **May 2025** – TLC Technologies, a trusted OneStream Platinum Partner with a reputation for excellence in the design, development and implementation of OneStream EPM software, has been acquired by Nova Advisory.
- Nova Advisory, based in Bellevue, WA, is a technology consulting firm focused on implementation and managed services for OneStream cloud products.

Argano | Attentis Consulting

Sector: BPO



Target



Buyer



Sponsor

- **May 2025** – Attentis Consulting, a premier Salesforce consulting firm specializing in tailored solutions for the healthcare industry, has been acquired by Argano.
- Argano, based in Plano, TX, is the world's first and largest digital services consultancy focused exclusively on enabling high performance across business operations.

True Environmental | Padre Associates

Sector: Engineering & Design



Target



Buyer



Sponsor

- **May 2025** – Padre Associates, an innovative leader in natural resources, consulting and geoenvironmental services, has been acquired by True Environmental.
- True Environmental, based in New York, NY, is a North American environmental consulting and engineering leader.

Professional Services | May 2025

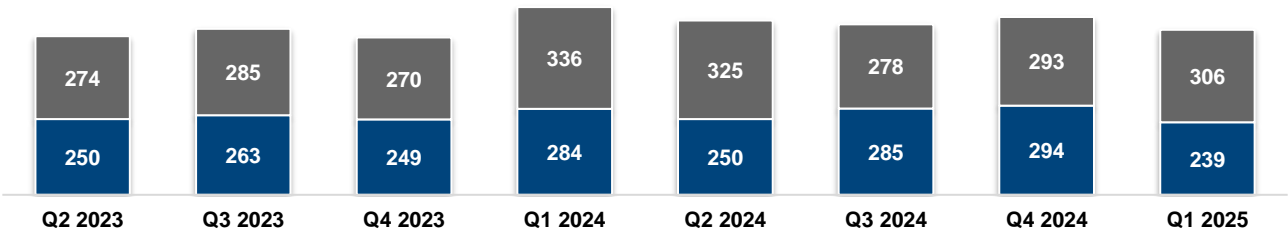
Select Recent Transactions (Last 30 Days)

Date	Target	Sector	Buyer	Financial Sponsor
May-25	Gaston & Wilkerson Management Group	Real Estate Services	CloudTen Residential	---
May-25	Pairin	HCM	Digital Capital Partners	---
May-25	Polaris Recruitment Communications	HCM	Haley Marketing	---
May-25	RNMKRS	Education & Training	Baker Communications	---
May-25	Ultimate Health School	Education & Training	Ventana Education Group	---
May-25	Ampsight	BPO	Vibrint Technologies	---
May-25	Cannon & Cannon	Engineering & Design	Ardurra Group	Littlejohn & Co.
May-25	Cooper Savas	BPO	Armanino	Further Global Capital Management
May-25	DecisionWise	HCM	TMA	Main Capital Partners
May-25	IMPACT Professional Training	Education & Training	Quickstart	---
May-25	Summit Mortgage Training	Education & Training	NextLevel Education	---
May-25	CTP Solutions	BPO	Smart Source	---
May-25	Guidea	Engineering & Design	Invene	---
May-25	JDavis	Engineering & Design	ISG	---
May-25	Laru Technologies	BPO	CapitalSoft	---
May-25	MMR Strategy Group	TIC	IMS Legal Strategies	Trinity Hunt Partners
May-25	TLC Technologies	BPO	Nova Advisory	Century Park Capital Partners
May-25	Agado Communications	BPO	Bully Pulpit International	Broad Sky Partners
May-25	Attentis Consulting	BPO	Argano	Trinity Hunt Partners
May-25	MediaPlatform	BPO	Brandlive	---
May-25	Padre Associates	Engineering & Design	True Environmental	Halle Capital
May-25	Tunuva Technologies	BPO	VTG Group	A&M Capital
May-25	XYPRO Technology	BPO	PartnerOne	---
May-25	Hamilton Tharp	BPO	Eide Bailly	---
May-25	PTS Advance	HCM	Morson Human Resources	Onex
May-25	The Utilities Group	BPO	TPI Efficiency	ScaleCo Capital
May-25	Martinet Recchia	BPO	Rehmann	---
May-25	MercuryWorks	BPO	Dynabyte Tech	---
Apr-25	Smart ERP Solutions	BPO	Mythics	One Equity Partners
Apr-25	D.B. Jones Associates	Collections & Recovery	Aura Risk Management & Insurance Services	---
Apr-25	Vernon Research Group	TIC	AMPERAGE	---

Transactions are representative of BPO, Consulting, TIC, Engineering & Consulting, Real Estate Services, HCM, Education & Training and General Professional Services
Source: Pitchbook (as of May 21, 2025)

Quarterly Transaction Volume

■ Private Equity ■ Strategic M&A



Transactions are representative of BPO, Consulting, TIC, Engineering & Consulting, Real Estate Services, HCM, Education & Training and General Professional Services
Source: Pitchbook (as of May 21, 2025)

Recently Acquired & Formed Platforms

Digital Capital Partners <i>has acquired</i>  Sector: HCM May 2025	PartnerOne <i>has acquired</i>  Sector: BPO May 2025	LNKD Capital <i>has acquired</i>  Sector: Education & Training April 2025	Avathon Capital <i>has acquired</i>  Sector: BPO April 2025
LOUD Capital <i>has formed</i>  Sector: Consulting April 2025	The Brydon Group <i>has acquired</i>  Sector: HCM April 2025	Willow Creek Partners <i>has acquired</i>  Sector: Engineering & Design March 2025	Tailwind Capital <i>has acquired</i>  Sector: BPO March 2025