



## HEALTHCARE

SPRING 2024

### Healthcare M&A Outlook Positive for Remainder of 2024

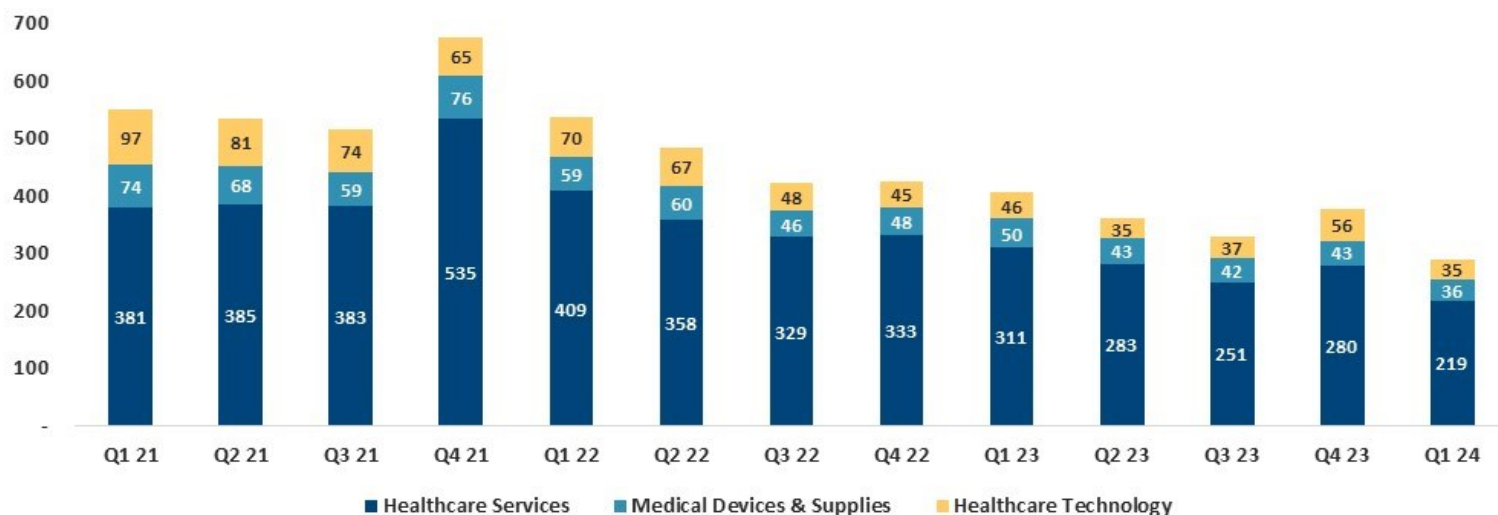
Though the overall volume of M&A is not as robust as in years past, the healthcare deal market is in a strong position. The uncertainty of 2023 caused by inflation and rising interest rates has subsided, and the outlook for the remainder of 2024 is positive.

Consolidation in the physician services sector continues to trend upward. Dental, dermatology, plastic surgery, and ophthalmology have been the most active subsectors, and that activity is expected to continue. The hundreds of private equity-backed physician service platforms in these subsectors still need to grow before pursuing an exit. They are actively looking to continue bolstering their platforms via add-on acquisitions to achieve scale. EdgePoint expects add-on activity to remain strong in the physician services subsector through 2024 as platforms prepare for sale in the latter half of 2024 and 2025.

The behavioral health sector also continues to see heightened M&A activity and growth. Behavioral health conditions have become increasingly common over the last several years, a trend exacerbated by the isolation and anxiety caused by the COVID-19 pandemic. The pervasiveness of these conditions is driving demand for behavioral health services. Platforms in this space are attracted to providers offering accessible treatment options, like telehealth, and that are able to retain talent and cultivate lasting patient relationships.

Staffing shortages and depressed reimbursement rates are significant headwinds. However, healthcare private equity groups have record levels of committed capital that have yet to be deployed. Platforms are aggressively searching for inorganic growth opportunities to prepare for an eventual sale. These facts, coupled with positive growth trends in several sectors, will bolster healthcare M&A for the remainder of 2024 and into 2025.

### Healthcare M&A Transactions by Sector, by Quarter



Sources: Pitchbook; Epstein, Becker & Green PC; KPMG; Ziegler

## Select Noteworthy Transactions

| Date: January 2024 (Closed)   | Overview / Strategic Rationale:  | Physician Services           |
|---|--|------------------------------|
| <p><b>Target:</b> </p> <p><b>Acquirer:</b> <br/></p>       | <p>Sight360, a comprehensive vision care services organization, has combined with Florida Eye Specialists &amp; Cataract Institute (FESCI). FESCI is an integrated ophthalmology and optometry practice with 10 locations and 33 physicians in the greater Tampa Bay area. Its physicians practice full-scope ophthalmology, optometry, and cosmetic surgery.</p> <ul style="list-style-type: none"> <li><i>As a result of the partnership, Sight360 will grow to 29 locations throughout the Greater Tampa Bay region with more than 50 doctors providing vision care.</i></li> <li><i>Sight360 will expand its combined scope of care to over 250,000 patients in Pinellas, Hillsborough, Pasco, Hernando, Citrus, and Polk Counties.</i></li> </ul>                             |                              |
| Date: April 2024 (Closed)   | Overview / Strategic Rationale:  | Medical Equipment & Supplies |
| <p><b>Target:</b> </p> <p><b>Acquirer:</b> <b>HAEMONETICS®</b></p>   | <p>Haemonetics Corporation (NYSE: HAE), a global medical technology company, has completed its previously announced acquisition of Chicago-based Attune Medical. The acquisition includes an upfront cash payment of \$160m plus additional contingent consideration based on sales growth over the next three years.</p> <ul style="list-style-type: none"> <li><i>Attune Medical manufactures an esophageal cooling device called ensoETM® that is used to control patient temperature during radiofrequency cardiac ablation procedures.</i></li> <li><i>The acquisition of Attune Medical bolsters Haemonetics's presence in the electrophysiology market and complements the company's leading position in vascular closure.</i></li> </ul>                                   |                              |
| Date: February 2024 (Closed)  | Overview / Strategic Rationale:  | Service Providers            |
| <p><b>Target:</b> </p> <p><b>Acquirer:</b> <br/></p> | <p>Toney Healthcare, a clinically oriented consultancy and provider of utilization management, care management, and quality improvement services to health plans nationwide, has acquired Rebellis Group.</p> <ul style="list-style-type: none"> <li><i>Rebellis Group is an expert model consulting firm that addresses the needs of Medicare Advantage plans and their partners in areas such as strategy, change management, regulatory compliance, and system and process optimization.</i></li> <li><i>The partnership between Rebellis Group and Toney Healthcare is highly complementary, bringing together Toney Healthcare's expertise in clinical operations with Rebellis's expert model consulting services.</i></li> </ul>  |                              |
| Date: February 2024 (Closed)  | Overview / Strategic Rationale:  | Behavioral Health            |
| <p><b>Target:</b> </p> <p><b>Acquirer:</b> </p>   | <p>Acadia Healthcare (NASDAQ: ACHC) has closed its previously announced acquisition of Turning Point Centers, a substance use and mental health treatment provider in Salt Lake City.</p> <ul style="list-style-type: none"> <li><i>Turning Point Centers is a substance use and mental health provider that operates eight locations in the Salt Lake City area. The company offers residential, partial hospitalization, and intensive outpatient services.</i></li> <li><i>"Turning Point Centers is a strategic addition to our facility portfolio, extending Acadia's geographic footprint for our specialty service line into a new state and enhancing our continuum of care in Utah to include all service lines," said Acadia Healthcare CEO Chris Hunter.</i></li> </ul> |                              |

Sources: CapIQ, Company Filings, Pitchbook, News Releases

## Select Noteworthy Transactions

| Date: March 2024 (Closed)  | Overview / Strategic Rationale:   | Physician Services           |
|--|---|------------------------------|
| <p><b>Target:</b> </p> <p><b>Acquirer:</b> <br/></p>  | <p>Ascend Plastic Surgery Partners, a plastic surgery and aesthetics practice management company, has partnered with Ponte Vedra Plastic Surgery (PVPS). PVPS is a premier plastic surgery practice serving patients in North Florida and South Georgia.</p> <ul style="list-style-type: none"> <li><i>PVPS expands Ascend's presence into Florida, adding a fifth state, six additional surgeons, and six new locations to the company's footprint.</i></li> <li><i>Headquartered in Atlanta, Ascend Plastic Surgery Partners provides a full range of cosmetic plastic surgery and related medspa services.</i></li> </ul>  |                              |
| Date: March 2024 (Closed)  | Overview / Strategic Rationale:   | Medical Equipment & Supplies |
| <p><b>Target:</b> </p> <p><b>Acquirer:</b> </p>  | <p>Garware Fulflex has acquired Avcor Healthcare Products, a manufacturer and marketer of premium compression dressings, thermal compression and cohesive compression bandages, tourniquet straps, and IV aids for both institutional and retail healthcare markets. Avcor Health was founded in 1984 and headquartered in Grand Prairie, TX.</p> <ul style="list-style-type: none"> <li><i>Garware Fulflex will integrate Avcor Healthcare Products into its global portfolio, serving both existing and new customers with a wider range of medical consumable products.</i></li> <li><i>Garware Fulflex is an industry leader in thin gauge polymers, serving a wide array of sectors including medical, sports and rehabilitation, PPE, and textile.</i></li> </ul> |                              |
| Date: February 2024 (Closed)   | Overview / Strategic Rationale:   | Service Providers            |
| <p><b>Target:</b> </p> <p><b>Acquirer:</b> </p>  | <p>Health Prime International, a provider of revenue cycle management solutions for physician practices, has been acquired by Aquiline Capital Partners.</p> <ul style="list-style-type: none"> <li><i>Founded in 2004, Health Prime provides tailored RCM solutions to over 800 clients across 50 specialties. The company's proprietary technology suite includes financial reporting tool Prime Datalytics and workflow automation applications Prime Link and Prime Flow.</i></li> <li><i>Health Prime was founded in 2004, headquartered in National Harbor, MD and has more than 3,500 employees. The company has completed 4 acquisitions since 2019 and is well positioned to continue to execute strategic M&amp;A.</i></li> </ul>                             |                              |
| Date: February 2024 (Closed)   | Overview / Strategic Rationale:   | Behavioral Health            |
| <p><b>Targets:</b> <br/><br/><br/><br/><br/><br/></p> <p><b>Acquirer:</b> <br/><br/></p> | <p>Beacon Behavioral Partners, a leading provider of support services for behavioral health practices, has added nine new partner clinics to its expanding network across the Southeastern United States.</p> <ul style="list-style-type: none"> <li><i>The newly added partner clinics include: The Holiner Psychiatric Group (Dallas, TX), Prestige Clinic (Allen, TX), The Grant Group (Bedford, TX), Upswing Psychiatry (Amarillo, TX), Genesis Behavioral Health Services (Baton Rouge, LA), Precise Clinical Neuroscience Specialists (Jackson, MS), Arkansas Psychiatric Clinic (Little Rock, AR), Memorial Park Psychiatry (Houston, TX), and Right Track Medical Group (Oxford, MS).</i></li> </ul>  |                              |

Sources: CapIQ, Company Filings, Pitchbook, News Releases

Recent Announced & Closed Transactions *(select transactions, not intended to be all-inclusive)*

| Date                         | Target  | Acquirer                                 | Target Description   |
|------------------------------|---|--|--|
| PHYSICIAN SERVICES           |   |  |  |
| 3/29/2024                    | GDC Smiles  | Foundation Dental Partners               | GDC Smiles is a family dentist practice that offers general, cosmetic, and emergency dentist services  |
| 3/29/2024                    | Ponte Vedra Plastic Surgery                       | Ascend Plastic Surgery Partners          | Ponte Vedra Plastic Surgery is a provider of cosmetic and reconstructive surgery services  |
| 3/27/2024                    | Millennium Periodontics                           | Specialized Dental Partners              | Millennium Periodontics is an elite provider of periodontics in Chicago, IL  |
| 3/21/2024                    | Children's Dentistry                              | Sage Dental                              | Children's Dentistry is a provider of pediatric dental care and orthodontics services  |
| 3/19/2024                    | The Kidney and Hypertension Center                | Panoramic Health                         | The Kidney and Hypertension Center is a provider of nephrology care services intended to offer treatment for kidney diseases and high blood pressure |
| 3/8/2024                     | Ellipse Eye Group                                 | ReFocus Eye Health                       | Ellipse Eye Group is a provider of ophthalmology services  |
| 2/26/2024                    | Dakin Otolaryngology; Doucet ENT; Noel ENT Clinic | Elevant ENT Partners                     | Dakin Otolaryngology, Doucet ENT, and Noel ENT Clinic are providers of ENT services in Louisiana   |
| 2/6/2024                     | The Orthopedic Partners                           | The Orthopaedic Institute                | The Orthopedic Partners is an operator of orthopedic clinics intended for delivering advanced orthopedic care to patients                            |
| 2/1/2024                     | Vanguard Aesthetic Plastic Surgery                | Advanced Reconstructive Surgery Alliance | Vanguard Aesthetic Plastic Surgery is a provider of complex microsurgery treatments.   |
| 1/22/2024                    | Gastroenterology Associates                       | Texas Digestive Disease Consultants      | Gastroenterology Associates is a provider of gastrointestinal medical services   |
| MEDICAL EQUIPMENT & SUPPLIES |   |  |  |
| 3/28/2024                    | Xtremity  | WillowWood Global                        | Xtremity manufacturers unique socket preform using a proprietary carbon reinforced polymer   |
| 3/22/2024                    | SteriCUBE   | HealthpointCapital                       | DermLite is a designer and manufacturer of dermatoscopes and diagnostic tools.   |
| 3/21/2024                    | Harrick Scientific                                | Specac International                     | Harrick Scientific manufacturers high-quality spectroscopy equipment and optical components  |
| 3/15/2024                    | DermLite  | FotoFinder Systems                       | DermLite designs and manufactures dermoscopy tools used by dermatologists and healthcare professionals   |
| 3/13/2024                    | Aire-O-Lite Optical                               | Chadwick Optical                         | Aire-O-Lite Optical is a manufacturer of small-batch cast ophthalmic lenses  |
| 3/6/2024                     | Allied Health Resources                           | PruittHealth                             | Allied Health Resources is a supplier of respiratory and other medical equipment and support services  |
| 2/29/2024                    | Avcor Health Care Products                        | Garware Fulflex USA                      | Avcor Health is a leading developer, manufacturer, and marketer of premium medical products and disposables  |
| 2/23/2024                    | Eye Prosthetics of Utah                           | United Ocular                            | Eye Prosthetics of Utah provides custom ocular prosthetics for those who have lost an eye to trauma, accident, or illness                            |

Sources: EdgePoint Proprietary Database, Company Filings, CapIQ, News Releases

Recent Announced & Closed Transactions *(select transactions, not intended to be all-inclusive)*

| Date              | Target                             | Acquirer                                  | Target Description  |
|-------------------|------------------------------------|---|---|
| SERVICE PROVIDERS |                                    |   |   |
| 3/28/2024         | BioReference Health                | Labcorp (NYSE: LH)                        | Labcorp has acquired the laboratory testing businesses of BioReference Health, a subsidiary of OPKO Health  |
| 3/28/2024         | Antelope Valley Surgical Institute | Kaiser Permanente                         | Antelope Valley Surgical Center provides general surgery, eye surgery, and orthopedic and plastic surgery   |
| 3/21/2024         | Thousand Oaks Surgery Center       | TriasMD                                   | Thousand Oaks Surgery Center is an AAAHC-accredited, Medicare-certified surgery facility  |
| 3/18/2024         | Specialty Networks                 | Cardinal Health                           | Specialty Networks solutions include population health management, patient engagement, clinical research, and workflow automation technologies                          |
| 3/11/2024         | myDoc Urgent Care                  | MyTown Health Partners                    | myDoc is a cost effective, time saving alternative to Emergency Room  |
| 2/28/2024         | Provider Network Holdings          | Waud Capital Partners                     | Provider Network Holdings supports independent providers with technology, tools, and services for specialty drug purchasing, revenue cycle management, and supply chain |
| 2/5/2024          | Health Prime International         | Aquiline Capital Partners                 | Health Prime International offers practice management and revenue cycle management solutions for medical practices  |
| 1/24/2024         | Ametros Financial Corp             | Webster Financial Corporation (NYSE: WBS) | Ametros is a provider of cost containment and post-settlement medical administration services   |
| 1/17/2024         | Acclara                            | R1 RCM (NASDAQ: RCM)                      | Acclara is a leading technology-driven revenue cycle management company   |
| 1/3/2024          | Illuminate Billing Advocates       | Medusind Solutions                        | Illuminate is a comprehensive provider of insurance billing services in the mental health and substance abuse industry  |
| BEHAVIORAL HEALTH |                                    |   |   |
| 3/29/2024         | Project Recovery                   | QuickMD                                   | Project Recovery is a well-established addiction treatment clinic in South Dakota   |
| 3/27/2024         | The Neuropsychiatry & TMS Group    | Beacon Behavioral Partners                | The Neuropsychiatry & TMS Group is a distinguished outpatient mental health provider in Tampa, FL   |
| 3/12/2024         | PAX Health                         | HCAP Partners                             | PAX Health is a behavioral health platform formed by the combination of Behavioral Medicine Associates, Workers Comp Psych Net, and Reservoir Health                    |
| 2/22/2024         | Roots Behavioral Health            | Hightop Health                            | Roots Behavioral Health provides affordable and accessible behavioral healthcare in Austin, TX  |
| 2/16/2024         | Stewards of Recovery               | Wagner HC                                 | Stewards of Recovery is a provider of substance use treatment services  |
| 2/15/2024         | Nine Behavioral Health Practices   | Beacon Behavioral Partners                | Beacon Behavioral Partners has added nine new partner clinics across the Southeast  |
| 2/1/2024          | Sandhills Center                   | Trillium Health Resources                 | Sandhills Center offer treatment and support for individuals with mental health and substance use needs   |
| 1/10/2024         | Hutton Healthcare                  | Crossroads Treatment Centers              | Hutton is a provider of mental health and addiction treatment services based in Pittsburgh, PA  |

Sources: EdgePoint Proprietary Database, Company Filings, CapIQ, News Releases



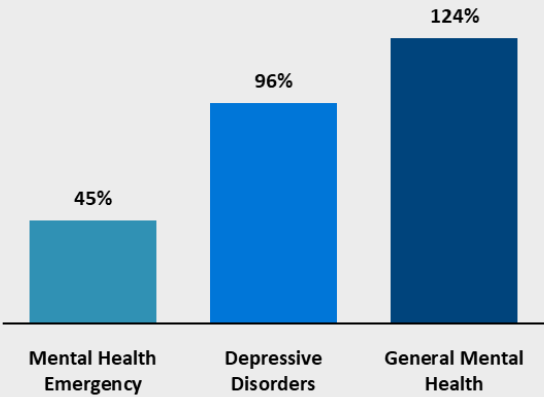
Sector Profile | Behavioral Health

Behavioral health conditions have become increasingly common over the last several years, a trend exacerbated by the isolation and anxiety caused by the COVID 19 pandemic.

Existing platforms are attracted to providers offering accessible treatment options, retaining talented employees, and cultivating lasting patient relationships. The ability for providers to add and retain top talent in the current tight labor market is particularly attractive.

EdgePoint expects robust M&A activity in the behavioral health sector for the remainder of 2024 and into 2025.

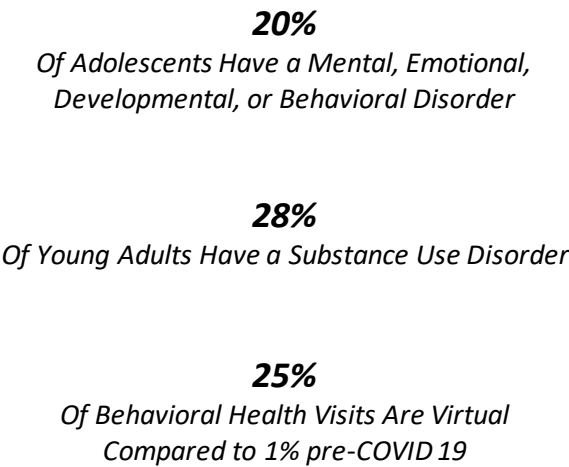
Change in Hospital Admissions from 2016 – 2023 (Young Adults)



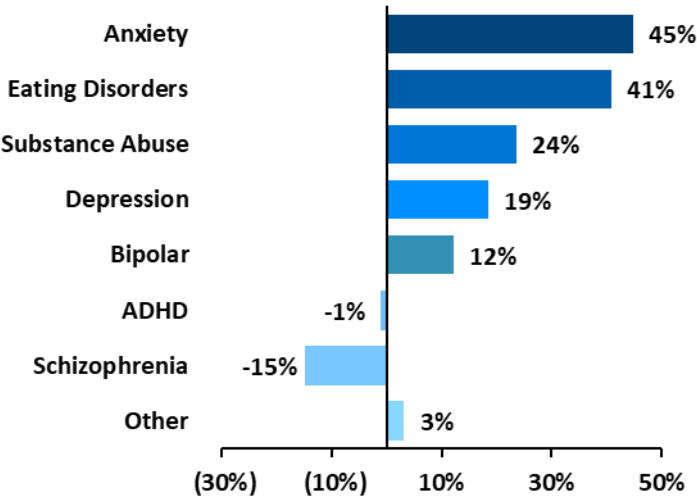
Key Industry Players by Primary Sub-Sector



Industry Overview



Change from 2019 – 2023 (All Ages)



Sources: Precedence Research; NAMI, NIH; Clarify Health Institute; Center for Improving Value in Health Care

Sector Profile | Behavioral Health | Survey

EdgePoint conducted a research survey focused solely on the behavioral health sector.

We surveyed premium buyers with either a current holding or a demonstrated interest in making an investment in the sector.

Questions focused on topics such as the state of behavioral health M&A, what buyers look for in an acquisition target, subsectors of interest, and more. The responses indicate continued interest in the sector as a hotbed of M&A activity.

Figure 1: Subsectors of Interest to Buyers

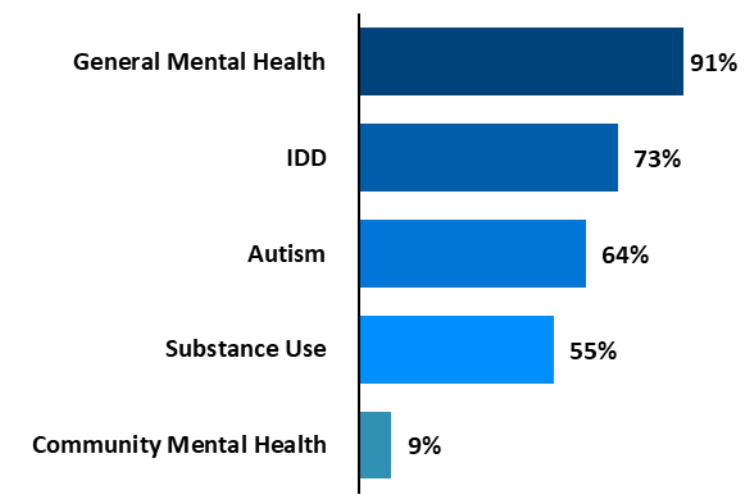


Figure 2: Expectation for 2024 M&A Activity

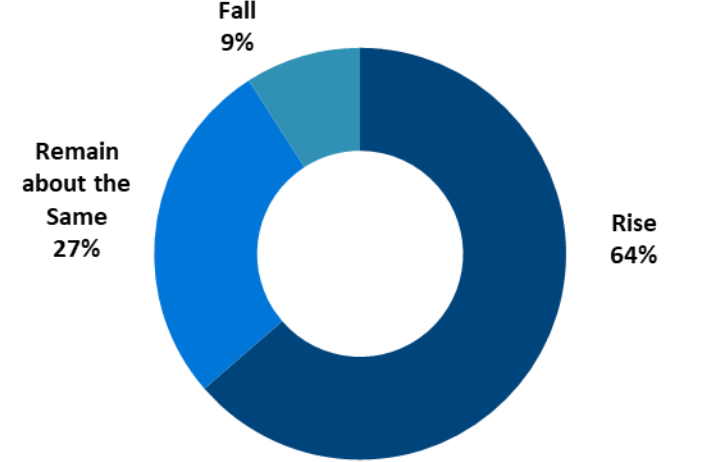


Figure 3: Top Attributes of an M&A Candidate

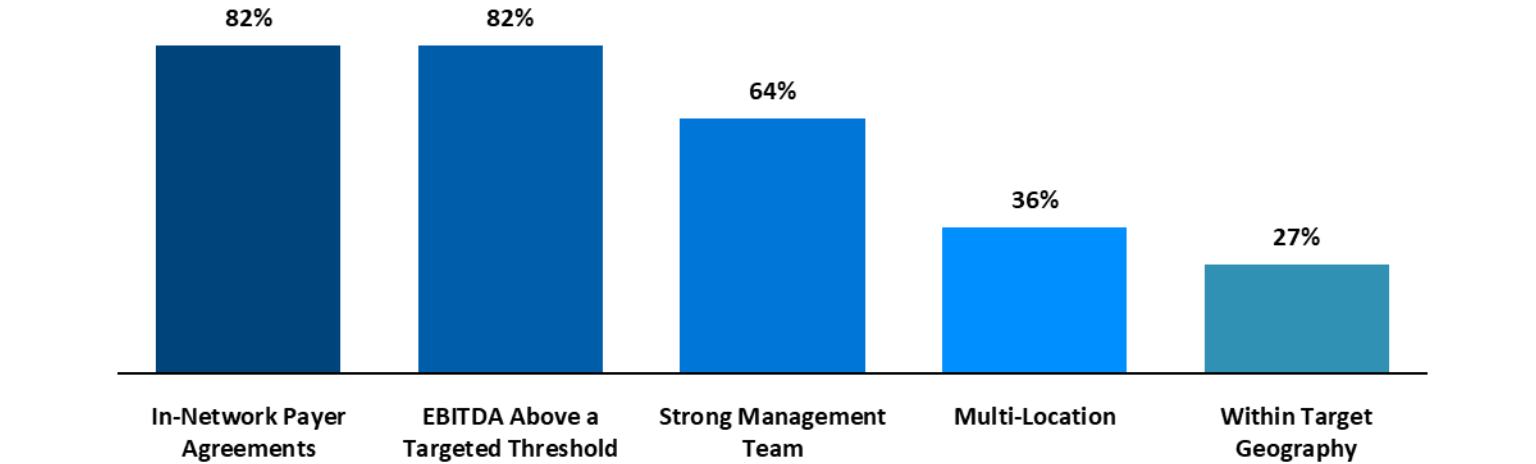


Figure 4: Most Significant Sector Tailwind

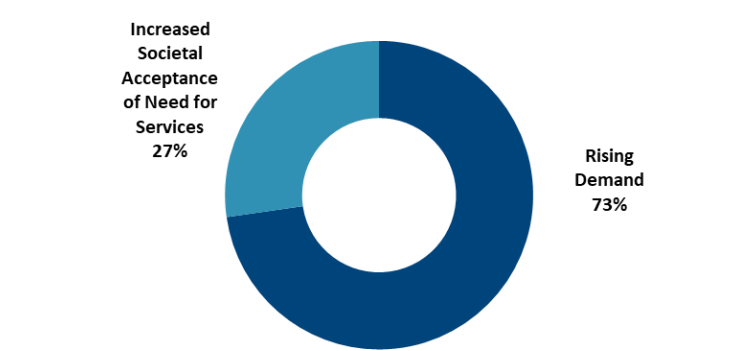
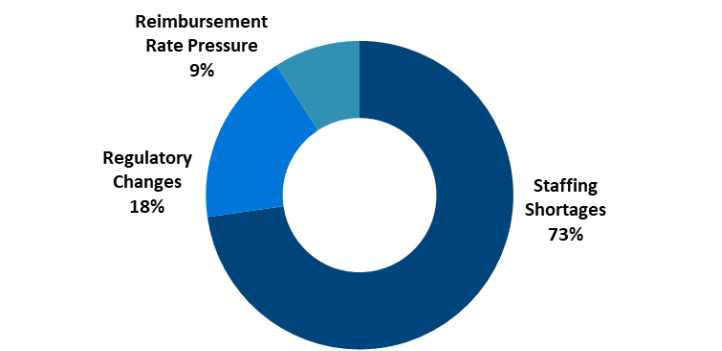


Figure 5: Most Significant Sector Headwind



Sources: EdgePoint Behavioral Health Survey 2024

## Public Company Comparable Index Constituents

## Physician Services

| Company Name                    | Enterprise Value (EV) | LTM Margins  |              | EBITDA       |              | EV/EBITDA   |              | Revenue LTM   | Revenue Growth |             | Stock Price   | % of 52 Wk High |
|---------------------------------|-----------------------|--------------|--------------|--------------|--------------|-------------|--------------|---------------|----------------|-------------|---------------|-----------------|
|                                 |                       | Gross        | EBITDA       | LTM          | 2024E        | LTM         | 2024E        |               | LTM            | 3-Yr. CAGR  |               |                 |
| Community Health Systems, Inc.  | \$ 13,169             | 41.0%        | 10.7%        | \$ 1,338     | \$ 1,535     | 8.1x        | 8.6x         | \$ 12,522     | 2.6%           | 2.1%        | \$ 3.50       | 53.6%           |
| HCA Healthcare, Inc.            | 131,889               | 39.7%        | 19.3%        | 12,869       | 13,253       | 9.6x        | 10.0x        | 66,716        | 9.6%           | 8.2%        | 333.53        | 99.7%           |
| Pediatric Medical Group, Inc.   | 1,353                 | 20.9%        | 9.5%         | 190          | 201          | 5.9x        | 6.7x         | 1,999         | 0.9%           | 4.7%        | 10.03         | 66.0%           |
| Surgery Partners, Inc.          | 8,013                 | 23.9%        | 19.8%        | 554          | 497          | 12.7x       | 16.1x        | 2,795         | 7.1%           | 13.1%       | 29.83         | 65.1%           |
| Tenet Healthcare Corporation    | 29,395                | 38.5%        | 18.3%        | 3,821        | 3,403        | 6.8x        | 8.6x         | 20,892        | 7.4%           | 5.3%        | 105.11        | 97.5%           |
| UnitedHealth Group Incorporated | 504,051               | 24.1%        | 9.2%         | 35,002       | 40,190       | 13.9x       | 12.6x        | 379,487       | 13.0%          | 13.0%       | 494.70        | 89.2%           |
| <b>Median</b>                   |                       | <b>31.3%</b> | <b>14.5%</b> | <b>2,580</b> | <b>2,469</b> | <b>8.9x</b> | <b>9.3x</b>  | <b>16,707</b> | <b>7.2%</b>    | <b>6.7%</b> | <b>67.47</b>  | <b>77.6%</b>    |
| <b>Mean</b>                     |                       | <b>31.3%</b> | <b>14.5%</b> | <b>8,962</b> | <b>9,847</b> | <b>9.5x</b> | <b>10.4x</b> | <b>80,735</b> | <b>6.8%</b>    | <b>7.7%</b> | <b>162.78</b> | <b>78.5%</b>    |

## Medical Equipment &amp; Supplies

| Company Name                  | Enterprise Value (EV) | LTM Margins  |              | EBITDA       |              | EV/EBITDA    |              | Revenue LTM   | Revenue Growth |             | Stock Price   | % of 52 Wk High |
|-------------------------------|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|----------------|-------------|---------------|-----------------|
|                               |                       | Gross        | EBITDA       | LTM          | 2024E        | LTM          | 2024E        |               | LTM            | 3-Yr. CAGR  |               |                 |
| Becton, Dickinson and Company | \$ 86,417             | 44.6%        | 25.7%        | \$ 5,070     | \$ 6,025     | 17.1x        | 14.3x        | \$ 19,716     | 4.8%           | 2.5%        | \$ 247.45     | 86.1%           |
| Henry Schein, Inc.            | 13,773                | 31.4%        | 7.5%         | 934          | 1,163        | 12.8x        | 11.8x        | 12,451        | -0.6%          | 5.5%        | 75.52         | 88.1%           |
| Masimo Corporation            | 8,577                 | 48.6%        | 11.0%        | 217          | 410          | 34.5x        | 20.9x        | 1,976         | -14.0%         | 19.0%       | 146.85        | 74.2%           |
| Medtronic plc                 | 132,785               | 65.7%        | 26.8%        | 8,677        | 9,585        | 14.8x        | 13.8x        | 32,320        | 5.0%           | 5.0%        | 87.15         | 94.7%           |
| Stryker Corporation           | 146,526               | 64.0%        | 25.9%        | 5,438        | 5,911        | 27.0x        | 24.8x        | 20,963        | 10.6%          | 12.5%       | 357.87        | 99.0%           |
| <b>Median</b>                 |                       | <b>48.6%</b> | <b>25.7%</b> | <b>5,070</b> | <b>5,911</b> | <b>17.1x</b> | <b>14.3x</b> | <b>19,716</b> | <b>4.8%</b>    | <b>5.5%</b> | <b>146.85</b> | <b>88.1%</b>    |
| <b>Mean</b>                   |                       | <b>50.9%</b> | <b>19.4%</b> | <b>4,067</b> | <b>4,619</b> | <b>21.3x</b> | <b>17.2x</b> | <b>17,485</b> | <b>1.2%</b>    | <b>8.9%</b> | <b>182.97</b> | <b>88.4%</b>    |

## Service Providers

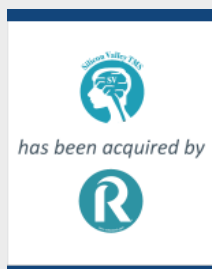
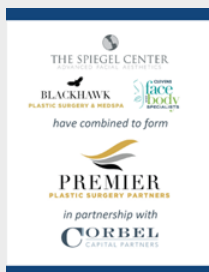
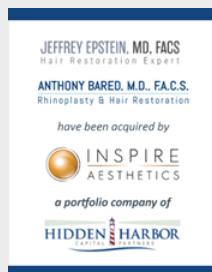
| Company Name             | Enterprise Value (EV) | LTM Margins  |             | EBITDA     |            | EV/EBITDA    |              | Revenue LTM   | Revenue Growth |              | Stock Price  | % of 52 Wk High |
|--------------------------|-----------------------|--------------|-------------|------------|------------|--------------|--------------|---------------|----------------|--------------|--------------|-----------------|
|                          |                       | Gross        | EBITDA      | LTM        | 2024E      | LTM          | 2024E        |               | LTM            | 3-Yr. CAGR   |              |                 |
| Amedisys, Inc.           | \$ 3,425              | 44.4%        | 10.1%       | \$ 227     | \$ 251     | 12.9x        | 13.6x        | \$ 2,251      | 0.8%           | 2.1%         | \$ 92.16     | 95.6%           |
| Astrana Health, Inc.     | 1,815                 | 16.6%        | 7.6%        | 111        | 176        | 15.8x        | 10.3x        | 1,454         | 19.3%          | 27.7%        | 41.99        | 91.9%           |
| Cardinal Health, Inc.    | 27,352                | 3.3%         | 1.3%        | 2,783      | 2,975      | 9.6x         | 9.2x         | 220,572       | 11.0%          | 12.1%        | 111.90       | 96.4%           |
| Option Care Health, Inc. | 6,632                 | 22.4%        | 8.6%        | 379        | 441        | 16.1x        | 15.0x        | 4,433         | 9.6%           | 12.8%        | 33.54        | 93.8%           |
| R1 RCM Inc.              | 6,980                 | 20.8%        | 23.3%       | 538        | 663        | 12.4x        | 10.5x        | 2,313         | 17.6%          | 21.4%        | 12.88        | 68.9%           |
| The Pennant Group, Inc.  | 918                   | 21.1%        | 5.9%        | 34         | 91         | 11.8x        | 10.1x        | 575           | 18.4%          | 12.4%        | 19.63        | 95.8%           |
| <b>Median</b>            |                       | <b>20.9%</b> | <b>8.1%</b> | <b>303</b> | <b>346</b> | <b>12.7x</b> | <b>10.4x</b> | <b>2,282</b>  | <b>14.3%</b>   | <b>12.6%</b> | <b>37.77</b> | <b>94.7%</b>    |
| <b>Mean</b>              |                       | <b>21.4%</b> | <b>9.4%</b> | <b>679</b> | <b>766</b> | <b>13.1x</b> | <b>11.5x</b> | <b>38,600</b> | <b>12.8%</b>   | <b>14.8%</b> | <b>52.02</b> | <b>90.4%</b>    |

## Behavioral Health

| Company Name                    | Enterprise Value (EV) | LTM Margins  |              | EBITDA       |              | EV/EBITDA    |              | Revenue LTM  | Revenue Growth |             | Stock Price   | % of 52 Wk High |
|---------------------------------|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|-------------|---------------|-----------------|
|                                 |                       | Gross        | EBITDA       | LTM          | 2024E        | LTM          | 2024E        |              | LTM            | 3-Yr. CAGR  |               |                 |
| Acadia Healthcare Company, Inc. | \$ 8,827              | 43.0%        | 22.1%        | \$ 661       | \$ 753       | 12.9x        | 11.7x        | \$ 2,993     | 10.9%          | 12.0%       | \$ 79.22      | 90.3%           |
| Universal Health Services, Inc. | 17,565                | 40.3%        | 12.6%        | 1,853        | 1,975        | 9.3x         | 8.9x         | 14,658       | 8.0%           | 7.7%        | 182.46        | 99.4%           |
| <b>Median</b>                   |                       | <b>41.6%</b> | <b>17.4%</b> | <b>1,257</b> | <b>1,364</b> | <b>11.1x</b> | <b>10.3x</b> | <b>8,825</b> | <b>9.5%</b>    | <b>9.8%</b> | <b>130.84</b> | <b>94.8%</b>    |
| <b>Mean</b>                     |                       | <b>41.6%</b> | <b>17.4%</b> | <b>1,257</b> | <b>1,364</b> | <b>11.1x</b> | <b>10.3x</b> | <b>8,825</b> | <b>9.5%</b>    | <b>9.8%</b> | <b>130.84</b> | <b>94.8%</b>    |

Source: CapIQ, public trading data as of March 31, 2024

## Representative EdgePoint Healthcare Transactions



For more information and insights, please contact us:



**Matt Bodenstedt**  
Managing Director  
Healthcare Group

Phone: (216) 342-5748  
Email: mbodenstedt@edgepoint.com