

FLASH REPORT – October 2022

Industrials: Plastics & Rubber

EdgePoint

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Quarterly Update

- Strategic and financial acquirers were active in the injection molding and plastic packaging industries over the last three months. Notably, Trelleborg acquired Minnesota Rubber & Plastics for \$950M at about 10x EBITDA.
- Altium Packaging, previously known as Consolidated Container Company, completed two transactions in August. The acquisitions were its 5th and 6th add-ons since its acquisition by Loews Corp. in 2017.
- EdgePoint's plastics and rubber indices continued to demonstrate stable performance relative to the overall market during the period August-October.
- U.S. GDP grew at a rate of 2.6% during the 3rd quarter despite rising interest rates. The strong growth in Q3 combined with stable jobless claims may allow the U.S. to avoid a recession in 2023.
- EdgePoint expects deal volume in the plastics and rubber industries to remain at its current level. Key issues EdgePoint continues to watch are inflation, labor market statistics, the depleting housing market, increasing interest rates, and the forecasted 2023 recession.

Recent Industrials Transactions (Selected)



has been
recapitalized by



has been acquired by



has been acquired by



For more information and insights, please contact the EdgePoint Industrials Group:



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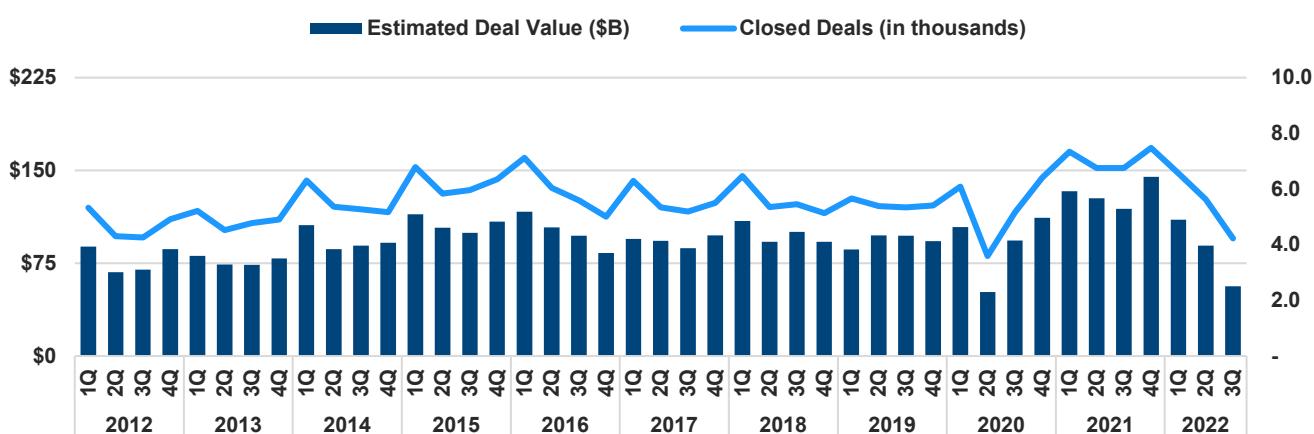
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Recent Plastics & Rubber Transactions (Selected)

Target	Date	Buyer / Investor	Region (Target)	Buyer / Investor Type
Quadion LLC	Oct 27	Trelleborg Sealing Solutions US, Inc.	United States	Strategic
Plastic Packaging Technologies, LLC	Oct 18	PPC Flexible Packaging LLC	United States	Financial-Backed Strategic
Triple Diamond Plastics, Inc.	Oct 3	AuSable Capital Partners, LLC	United States	Financial
PM Mold Co., Inc.	Sep 21	NewCo Plastics, LLC	United States	Financial-Backed Strategic
Manplas Holdings Limited	Sep 19	Coral Products plc	EMEA	Strategic
Sterling Manufacturing Company Inc.	Sep 19	Eptam Plastics, Ltd.	United States	Financial-Backed Strategic
Sarl Modelage Concept	Sep 8	PIM SASU	EMEA	Strategic
R&D/Leverage	Sep 5	Adler Industrial Solutions, Inc.	United States	Strategic
34 Tower Street, Inc.	Sep 1	The Producto Group, LLC	United States	Financial-Backed Strategic
Catawba Industrial Rubber Co. Inc.	Aug 31	SBP Holding LP	United States	Financial-Backed Strategic
Bow Plastics, Ltd.	Aug 30	Wavin Balkan Holding B.V.	Canada	Strategic
Crist Group Inc.	Aug 24	Harrington Industrial Plastics LLC	United States	Financial-Backed Strategic
Innovative Plastics Corporation	Aug 16	Global Supply LLC	United States	Strategic
Emballage MPP Inc.	Aug 15	Dallas Plastics Corporation	Canada	Financial-Backed Strategic
Plastic Industries, Inc.	Aug 10	Altium Packaging, LLC	Canada	Financial-Backed Strategic
Andersen Plastics	Aug 13	Altium Packaging, LLC	United States	Financial-Backed Strategic
FFP Packaging Ltd	Aug 11	Constantia Flexibles Group GmbH	EMEA	Financial-Backed Strategic
Intermas Nets S.A.	Aug 9	Abac Capital, S.L.	EMEA	Financial
Molded Devices, Inc.	Aug 8	TruArc Partners, LP	United States	Financial

Source: S&P Capital IQ (October 31, 2022)

Global Lower-Middle Market Quarterly Deal Flow



Lower-middle market refers to deals valued at \$100 million or less

Source: Pitchbook (October 31, 2022)

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EdgePoint Public Comparable Index Constituents

Plastics / Polymers Index

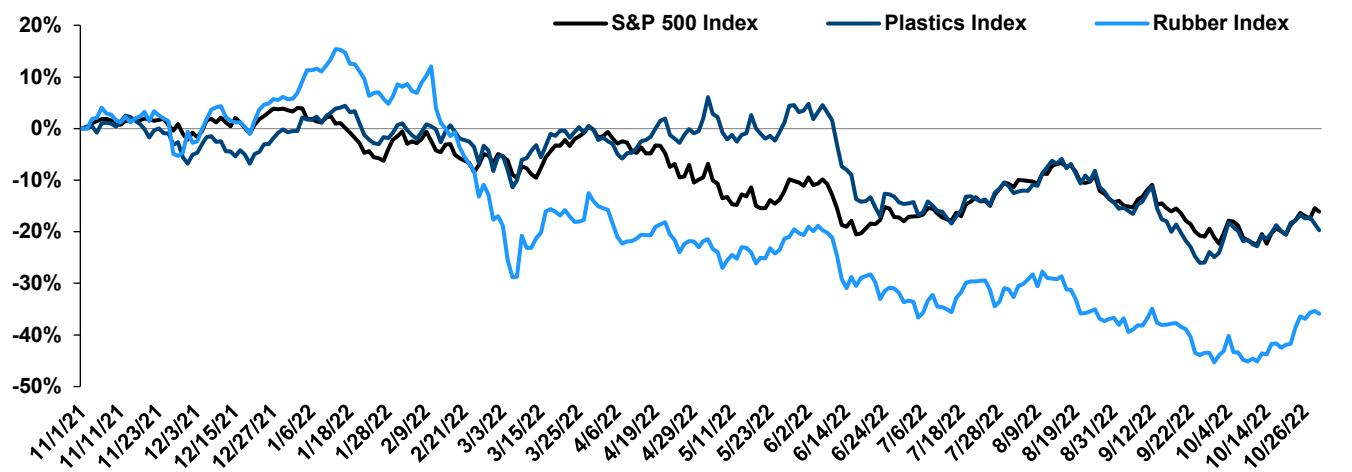
Company Name	Enterprise Value (EV)	LTM Margins		EBITDA		EV/EBITDA		Revenue LTM	Revenue Growth		Stock Price	% of 52 Wk High
		Gross	EBITDA	LTM	2022E	LTM	2022E		LTM	3-Yr. CAGR		
Avery Dennison Corporation	16,782	27.1%	15.0%	1,382	1,446	11.6x	11.6x	9,197	11.9%	9.2%	169.55	74.0%
Berry Global Group, Inc.	15,556	16.4%	14.4%	2,084	2,185	7.4x	7.1x	14,495	4.7%	17.8%	47.32	63.3%
Clariant AG	6,462	28.8%	15.6%	802	878	7.4x	7.3x	5,133	24.1%	3.6%	16.09	79.0%
Core Molding Technologies, Inc.	118	13.6%	7.3%	27	30	5.1x	4.0x	364	23.4%	6.5%	9.91	72.9%
Dow Inc.	45,603	16.6%	16.8%	9,958	9,528	3.9x	4.8x	59,407	15.8%	10.0%	46.74	65.0%
Essentra plc	1,178	9.3%	11.0%	135	67	8.2x	17.4x	1,230	37.6%	-0.2%	2.59	61.5%
LyondellBasell Industries N.V.	36,598	14.4%	13.7%	7,273	6,672	4.5x	5.5x	53,075	28.6%	14.4%	76.45	65.2%
Myers Industries, Inc.	857	30.6%	11.1%	98	108	8.1x	7.9x	886	26.7%	18.2%	20.29	79.4%
Avent Corporation	4,427	22.6%	11.7%	577	588	7.1x	7.5x	4,917	40.3%	19.5%	34.49	56.1%
Solvay SA	11,807	24.4%	19.2%	2,907	3,001	4.0x	3.9x	15,142	46.0%	10.8%	90.22	81.7%
Tredegar Corporation	455	15.8%	7.9%	77	-	5.4x	0.0x	970	21.6%	2.4%	10.89	82.6%
Westlake Chemical Corporation	16,982	28.8%	28.9%	4,627	4,591	3.4x	3.7x	16,002	56.3%	24.8%	96.65	68.5%
Median		19.6%	14.0%	1,092	1,162	6.3x	6.3x	7,165	25.4%	10.4%	40.6	70.7%
Mean		20.7%	14.4%	2,496	2,425	6.3x	6.7x	15,068	28.1%	11.4%	51.8	70.8%

Rubber Index

Company Name	Enterprise Value (EV)	LTM Margins		EBITDA		EV/EBITDA		Revenue LTM	Revenue Growth		Stock Price	% of 52 Wk High
		Gross	EBITDA	LTM	2022E	LTM	2022E		LTM	3-Yr. CAGR		
Michelin	23,958	28.0%	17.7%	4,787	5,114	5.0x	4.6x	27,067	16.1%	3.7%	25.52	66.3%
The Goodyear Tire & Rubber Company	12,176	19.9%	10.2%	2,086	2,231	5.1x	5.5x	20,485	27.4%	11.2%	12.70	51.0%
Pirelli & C. S.p.A.	8,050	67.4%	18.4%	1,205	1,374	6.3x	5.7x	6,547	23.1%	5.4%	3.78	56.7%
Median		28.0%	17.7%	2,086	2,231	5.1x	5.5x	20,485	23.1%	5.4%	12.70	56.7%
Mean		38.4%	15.4%	2,692	2,906	5.5x	5.3x	18,033	22.2%	6.8%	14.00	58.0%

Source: S&P Capital IQ (October 31, 2022)

EdgePoint Public Comparable Index Trailing Twelve Months Stock Performance

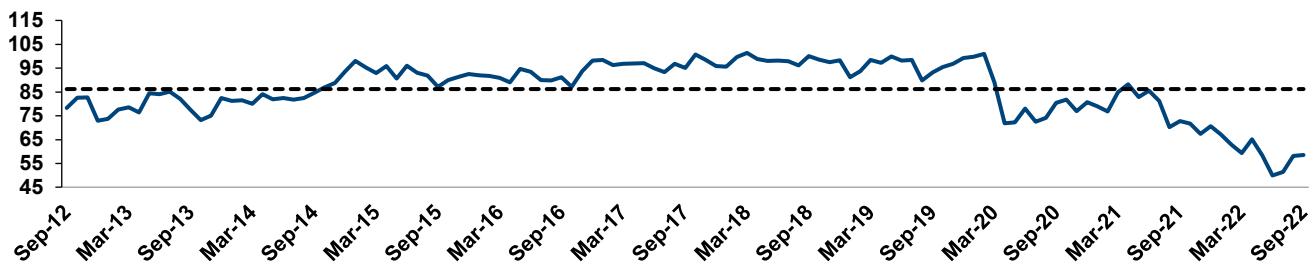


Source: S&P Capital IQ (October 31, 2022)

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Key Macroeconomic Indicators

University of Michigan Consumer Confidence Index & 10-Year Average



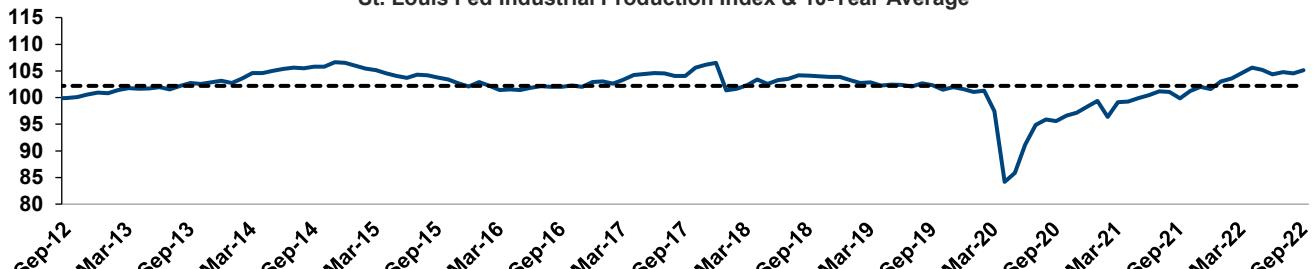
Source: University of Michigan

Purchasing Managers' Index & 10-Year Average



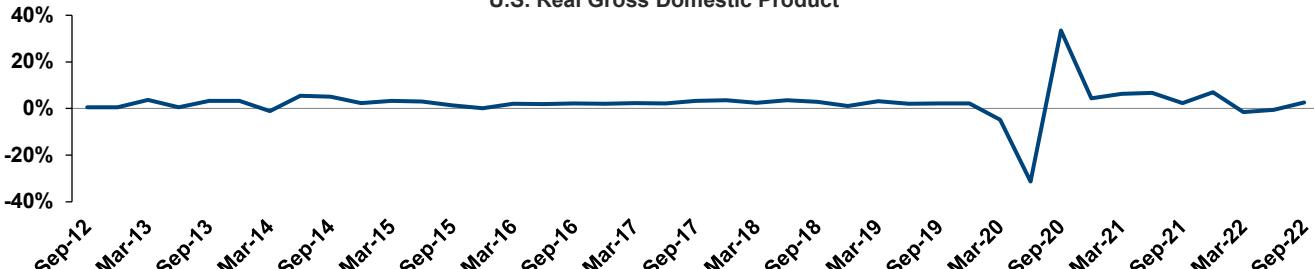
Source: Institute for Supply Management

St. Louis Fed Industrial Production Index & 10-Year Average



Source: The Federal Reserve Bank of St. Louis

U.S. Real Gross Domestic Product



Source: Bureau of Economic Analysis