### **EdgePoint**

### FLASH REPORT – JANUARY 2022

Industrials: Plastics & Rubber

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#### **Quarterly Update**

- Plastics & Rubber M&A remained active in the fourth quarter of 2021. Strategic buyers were particularly
  active in acquiring complementary add-on businesses while private equity groups continued to demonstrate
  strong interest in acquiring new platform companies.
- Given the number of new platform acquisitions, business owners should expect to see strong demand from financial-backed businesses pursuing add-on opportunities throughout 2022.
- EdgePoint's Rubber Index, which had been trading in line with the S&P 500 during the second half of 2021, outperformed the broader market in January as the S&P 500 fell more than 10% by the end of the month.
- The PMI and Industrial Production Index continued to show signs of weakness, due to supply chain and labor headwinds. The March FOMC meeting will be a closely watched event in the next several weeks as economists aim to alleviate challenging macroeconomic conditions without hampering economic growth.
- EdgePoint expects that transaction volume will remain stable throughout 2022 as available capital to fund acquisitions continues to exceed the number of available companies.

#### Recent EdgePoint Industrials Transactions (Selected)







For more information and insights, please contact the EdgePoint Industrials Group:



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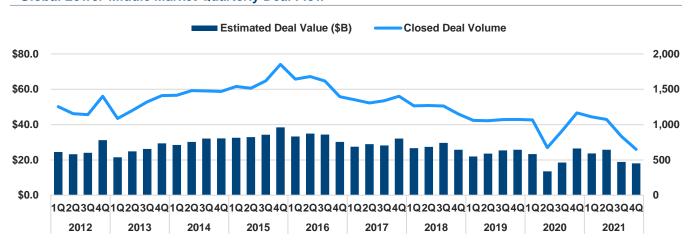
# Industrials: Plastics & Rubber | January 2022

#### **Recent Chemicals & Coatings Transactions (Selected)**

Target	Date	Buyer / Investor	Region (Target)	Buyer / Investor Type		
Nexus Circular LLC	Jan 31	Braskem S.A.	US	Strategic		
Mura Technology Limited	Jan 18	LG Chem, Ltd.	EMEA	Strategic		
OB&E Rubber Company	Jan 4	Singer Equities, Inc.	US	Financial		
Heathland B.V.	Jan 3	Trinseo PLC	EMEA	Strategic		
Sims Municipal Recycling of New York LLC	Dec 30	Closed Loop Partners, LLC	US	Financial		
Plastic Design Corporation	Dec 22	Vance Street Management LLC	US	Financial		
American Recycling Holdings, LLC	Dec 16	Tide Rock Holdings LLC	US	Financial		
Beltec Co., Ltd.	Dec 16	Yondenko Corporation	APAC	Strategic		
Control Equipment, Inc.	Dec 14	Kimray, Inc.	US	Strategic		
Sewickley Capital, Inc.	Dec 13	Piovan S.p.A.	US	Strategic		
Davis-Standard, LLC	Dec 10	Gamut Capital Management, L.P.	US	Financial		
Jet Polymer Recycling, Inc.	Dec 3	Advanced Drainage Systems, Inc.	US	Strategic		
UltrePET LLC	Nov 30	Evergreen	US	Strategic		
Kangtai Plastic Technology Group Co., Ltd	Nov 23	Guangdong Xiongsu Technology	APAC	Strategic		
Pacific Hose & Fittings, Inc.	Nov 11	Alaska Rubber and Supply, Inc.	US	Strategic		
ENEXIO Service GmbH/Enexio Italy S.R.L.	Oct 31	DEUBIS Group	EMEA	Strategic		
Performance Plastics Inc./Angeles Composites	Oct 26	JW Hill, LLC	US	Strategic		
/B Seals, Inc.	Oct 8	Trelleborg Sealing Solutions US, Inc.	US	Financial-Backed Strategic		
Johnson Plastic Group, S.A. de C.V.	Oct 7	Tekni-Plex Healthcare	Mexico	Strategic		
Shorts Tool and Mfg. (nka:Pinnacle Molds)	Oct 4	Adler Industrial Solutions, Inc.	US	Strategic		
National Pipe & Plastics, Inc.	Oct 1	Oldcastle Infrastructure, Inc.	US	Strategic		

Source: S&P Capital IQ (January 31, 2022)

#### **Global Lower-Middle Market Quarterly Deal Flow**



Lower-middle market refers to deals valued at \$100 million or less

Source: Pitchbook (January 31, 2022)



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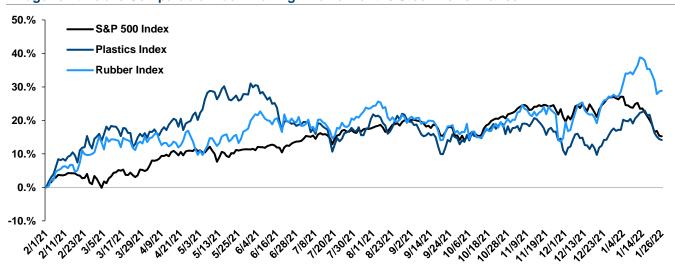
#### **EdgePoint Public Comparable Index Constituents**

Plastics / Polymers Index													
	Enterpri		LTM Margins		EBITDA		EV/EBITDA		Revenue	Revenue Growth		Stock	% of 52
Company Name	Valu	ue (EV)	Gross	<b>EBITDA</b>	LTM	2020E	LTM	2020E	LTM	LTM	3-Yr. CAGR	Price	Wk High
Avery Dennison Corporation		19,985	27.5%	15.6%	1,308	1,461	14.8x	15.2x	8,408	20.6%	5.5%	205.42	89.6%
Berry Global Group, Inc.		18,513	16.9%	15.0%	2,140	2,329	7.8x	8.5x	14,287	18.8%	21.0%	67.42	90.2%
Clariant AG		8,424	30.9%	16.2%	690	806	10.8x	10.6x	4,271	-4.0%	-10.3%	20.95	94.2%
Core Molding Technologies, Inc.		96	14.5%	9.0%	27	-	3.4x	0.0x	295	35.4%	7.8%	8.01	46.2%
Dow Inc.		57,534	19.6%	20.0%	10,971	10,081	4.4x	5.7x	54,968	42.6%	3.5%	59.73	83.7%
Essentra plc		1,703	7.4%	11.7%	150	178	10.5x	9.6x	1,275	0.8%	-3.2%	4.61	93.9%
Ferro Corporation		2,052	31.5%	15.4%	172	204	11.1x	10.1x	1,120	18.7%	-11.1%	21.80	99.1%
Intertape Polymer Group Inc.		1,800	23.8%	13.8%	202	250	8.5x	7.2x	1,462	26.0%	13.4%	20.15	78.0%
LyondellBasell Industries N.V.		43,876	19.0%	19.0%	8,752	7,927	4.5x	5.5x	46,173	66.4%	5.8%	96.73	82.0%
Myers Industries, Inc.		792	28.5%	9.0%	63	72	11.4x	11.0x	699	42.8%	7.2%	18.07	75.4%
Avient Corporation		5,971	23.5%	11.9%	573	634	9.6x	10.4x	4,819	48.6%	18.7%	49.77	81.0%
Solvay SA		15,110	27.0%	16.0%	1,963	2,553	6.9x	6.0x	12,257	5.7%	-1.9%	119.29	89.8%
Tredegar Corporation		506	19.7%	11.0%	88	-	5.6x	0.0x	798	4.9%	-8.3%	11.75	63.9%
Westlake Chemical Corporation		15,199	26.6%	28.1%	2,873	3,586	5.1x	4.2x	10,236	37.9%	5.8%	98.65	90.5%
	Median		23.7%	15.2%	632	720	8.2x	7.8x	4,545	23.3%	5.6%	35.8	86.6%
	Mean		22.6%	15.1%	2,141	2,149	8.2x	7.4x	11,505	26.1%	3.8%	57.3	82.7%

Rubber Index													
		Enterprise	LTM Margins		EBITDA		EV/EBITDA		Revenue	Revenue Growth		Stock	% of 52
Company Name		Value (EV)	Gross	EBITDA	LTM	2020E	LTM	2020E	LTM	LTM	3-Yr. CAGR	Price	Wk High
Michelin		33,954	30.6%	19.8%	5,245	5,744	6.6x	6.4x	26,445	2.7%	1.2%	165.43	94.9%
The Goodyear Tire & Rubber Company		14,175	21.7%	10.7%	1,876	2,425	7.1x	7.0x	17,478	41.9%	4.1%	20.73	83.3%
Pirelli & C. S.p.A.		11,871	69.1%	18.1%	1,140	1,385	9.7x	8.6x	6,287	19.3%	-1.3%	6.98	92.6%
	Median		30.6%	18.1%	1,876	2,425	7.1x	7.0x	17,478	19.3%	1.2%	20.73	92.6%
	Mean		40.5%	16.2%	2,754	3,185	7.8x	7.3x	16,737	21.3%	1.4%	64.38	90.2%

Source: S&P Capital IQ (January 31, 2022)

#### **EdgePoint Public Comparable Index Trailing Twelve Months Stock Performance**



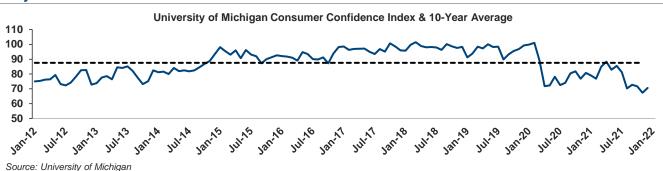
Source: S&P Capital IQ (January 31, 2022)



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#### **Key Macroeconomic Indicators**

Source: Institute for Supply Management



St. Louis Fed Industrial Production Index & 10-Year Average

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