



INDUSTRIALS: BUILDING PRODUCTS

- The Building Products sector continues to benefit from consumers spending to remodel their homes since the start of the COVID-19 global pandemic in March 2020. The stay at home remodeling demand has been supplemented by remodeling demand driven by a record used home sales market, as new homebuyers improve their newly acquired properties.
- As was the case throughout 2020, Building Products remains a highly active M&A sector with deal volume being driven by both strategic and financial buyers. We anticipate continued robust activity within Building Products throughout the remainder of 2021 as consumers continue to invest in home renovations, driving industry revenues and continued M&A.

RECENT TRANSACTIONS (SELECTED)

Target	Date	Buyers / Investors	Region	Strategic / Financial
Alpha Process Controls Limited/Aldona Seals Ltd	Mar 30	The Marwin Company, Inc.	US	Financial Backed Strategic
Blenker Building Systems, Inc.	Mar 5	Aero Operating LLC	US	Strategic
Rocky Mountain Construction Wholesale, LLC	Mar 4	Specialty Products & Insulation Co.	US	Financial Backed Strategic
I.W. International Insulation Incorporated	Mar 1	Installed Building Products, Inc.	US	Strategic
Industrial business of Gibraltar Industries, Inc.	Feb 23	Pacific Avenue Capital Partners, LLC	US	Financial
Hallmark Building Supplies, Inc.	Feb 17	Hallmark Building Supplies, Inc. ESOP	US	ESOP
Interior Products/Insulation Business of Beacon Sales Acquisition	Feb 10	Foundation Building Materials, Inc.	US	Financial Backed Strategic
Foundation Building Materials, Inc.	Jan 29	American Securities LLC	US	Financial
Hudson River Window & Door Corp.	Jan 11	NSE Windows LLC	US	Strategic
Material Distributors, Inc.	Mar 18	Amerhart, Limited	US	Financial
Business of Merrimack Building Supply, Inc.	Jan 4	L&W Supply Corporation	US	Strategic
BMC Stock Holdings, Inc.	Jan 1	Builders FirstSource, Inc.	US	Strategic
Fairway Building Products, LLC	Dec 31	Envision Building Products LLC	US	Financial Backed Strategic
Glass Manufacturing Assets in McCook, Illinois	Dec 31	BMC Stock Holdings, Inc.	US	Strategic
PrimeSource Building Products, Inc.	Dec 31	Clearlake Capital Group, L.P.	US	Financial
US LBM Holdings, Inc.	Dec 18	Bain Capital Private Equity, LP	US	Financial
Custom Glass & Doors, Inc.	Dec 7	Installed Building Products, Inc.	US	Strategic
Apex Energy Solutions, LLC	Nov 18	Great Day Improvements, LLC	US	Strategic
WeatherSeal Insulation Company, LLC	Nov 16	Installed Building Products, Inc.	US	Strategic
Zeeland Lumber and Supply Co.	Nov 2	US LBM Holdings, Inc.	US	Financial Backed Strategic
Magellan Insulation, Inc.	Oct 13	Installed Building Products, Inc.	US	Strategic

For more information and insight please contact the EdgePoint Industrials team:

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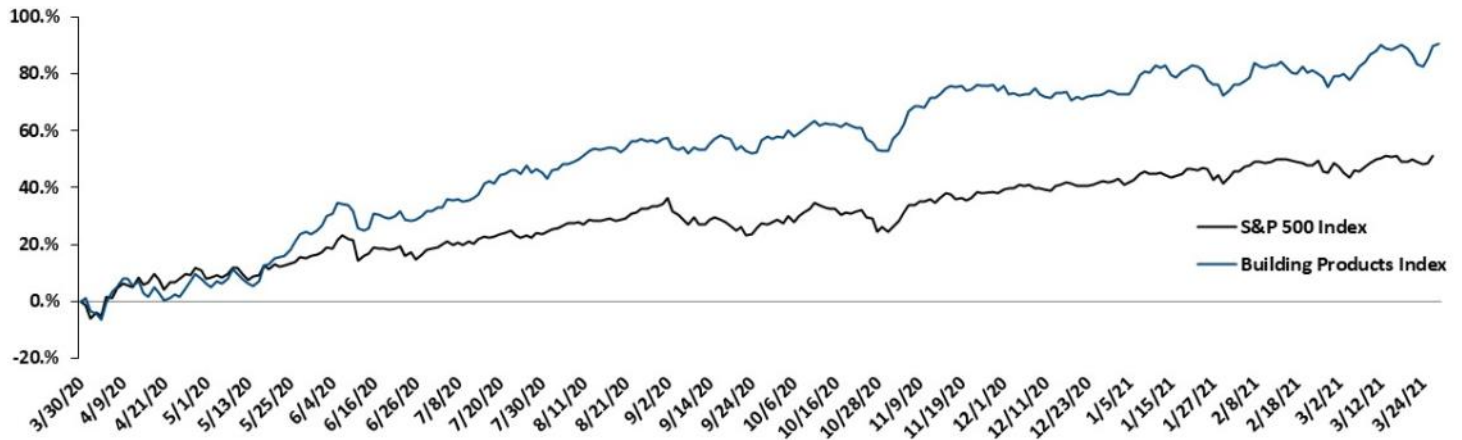
EdgePoint Public Comparable Index Constituents

Building Products

Company Name	Enterprise Value (EV)	LTM Margins		EBITDA		EV/EBITDA		Revenue LTM	Revenue Growth		Stock Price	% of 52 Wk High
		Gross	EBITDA	LTM	2020E	LTM	2020E		LTM	3-Yr. CAGR		
Advanced Drainage Systems, Inc.	\$7,873	35.4%	25.0%	\$477	\$609	16.5x	12.9x	\$1,910	21.2%	13.0%	\$98.55	86.6%
American Woodmark Corporation	2,205	19.2%	12.9%	215	256	9.1x	8.6x	1,670	0.7%	14.8%	97.12	89.3%
Apogee Enterprises, Inc.	1,193	21.3%	9.9%	125	136	8.3x	8.8x	1,259	-9.8%	-0.7%	39.03	91.4%
Armstrong Flooring, Inc.	184	15.3%	-2.1%	(13)	0	NM	0.0x	585	-6.6%	-6.0%	5.05	72.6%
Armstrong World Industries, Inc.	5,072	35.6%	28.0%	263	366	15.3x	13.9x	937	-9.7%	1.6%	92.58	95.6%
ASSA ABLOY AB (publ)	58,339	39.1%	14.8%	12,985	17,647	20.8x	17.1x	87,649	-6.8%	4.8%	28.68	99.7%
Caesarstone Ltd.	526	27.5%	12.2%	59	67	6.5x	7.6x	486	-10.9%	-6.1%	13.73	92.3%
Comfort Systems USA, Inc.	2,985	19.1%	8.7%	250	246	10.7x	12.1x	2,857	9.2%	16.9%	75.07	98.8%
Compagnie de Saint-Gobain S.A.	39,369	24.9%	10.7%	4,085	5,133	7.2x	6.7x	38,128	-10.4%	-2.2%	59.84	100.0%
Daikin Industries,Ltd.	43,081	34.7%	15.3%	373,736	399,967	17.0x	15.9x	2,440,662	-4.6%	2.8%	199	89.3%
Fortune Brands Home & Security, Inc	15,343	35.7%	16.7%	1,017	1,199	14.4x	12.8x	6,090	5.7%	4.9%	93.99	99.9%
Georg Fischer AG	5,593	38.0%	9.0%	287	381	18.8x	13.8x	3,201	-14.5%	-8.4%	1,329.13	94.3%
Hubbell Incorporated	11,716	29.4%	16.6%	697	763	16.0x	15.4x	4,186	-8.8%	4.5%	189.13	99.0%
Installed Building Products, Inc.	3,720	30.8%	14.2%	235	303	14.4x	12.3x	1,653	9.4%	13.4%	113.26	87.0%
Interface, Inc.	1,324	37.1%	13.0%	143	143	7.7x	9.3x	1,103	-17.9%	3.5%	12.73	88.7%
James Hardie Industries plc	14,071	36.2%	25.7%	713	842	19.4x	16.7x	2,775	8.5%	11.1%	30.02	90.1%
JELD-WEN Holding, Inc.	4,019	21.3%	9.2%	391	514	8.6x	7.8x	4,236	-1.3%	4.0%	27.33	87.5%
Kingspan Group plc	15,381	30.3%	13.2%	603	669	20.6x	19.6x	4,576	-1.8%	7.7%	82.38	82.6%
Lennox International Inc.	13,156	28.6%	15.4%	561	639	19.8x	20.6x	3,634	-4.5%	-1.8%	320.84	99.7%
LIXIL Corporation	525,617	36.0%	10.3%	136,895	147,220	10.6x	9.9x	1,333,453	-27.8%	-7.8%	29.61	98.9%
Masco Corporation	17,324	36.0%	19.4%	1,393	1,507	11.9x	11.5x	7,188	7.2%	6.1%	60.05	99.8%
Masonite International Corporation	3,543	25.4%	15.1%	341	435	9.3x	8.2x	2,257	3.7%	3.5%	119.48	99.2%
Mueller Industries, Inc.	2,632	18.0%	11.5%	275	0	9.5x	0.0x	2,398	-1.3%	1.9%	41.52	92.4%
NORMA Group SE	1,830	55.8%	8.5%	82	181	17.4x	8.9x	956	-13.5%	-2.2%	46.33	86.9%
Owens Corning	12,345	23.2%	19.1%	1,345	1,581	8.6x	7.8x	7,055	-1.5%	3.4%	92.66	99.0%
PGT Innovations, Inc.	1,834	36.4%	16.2%	143	184	11.8x	10.0x	883	18.5%	20.0%	24.93	92.8%
Quanex Building Products Corporatio	983	23.4%	12.6%	111	119	8.1x	8.2x	885	-1.0%	0.8%	25.72	92.5%
Tarkett S.A.	1,511	22.1%	7.5%	199	288	5.8x	4.7x	2,633	-12.0%	-2.5%	15.90	82.3%
TopBuild Corp.	7,539	27.5%	15.4%	418	536	15.8x	14.1x	2,718	3.6%	12.6%	213.96	95.1%
Tyman plc	1,179	33.5%	15.9%	91	103	9.1x	8.7x	573	-6.7%	3.1%	5.25	97.9%
Mean		29.9%	14.0%	17,937	19,401	12.7x	11.6x	132,287	-2.8%	3.9%	119.4	92.7%

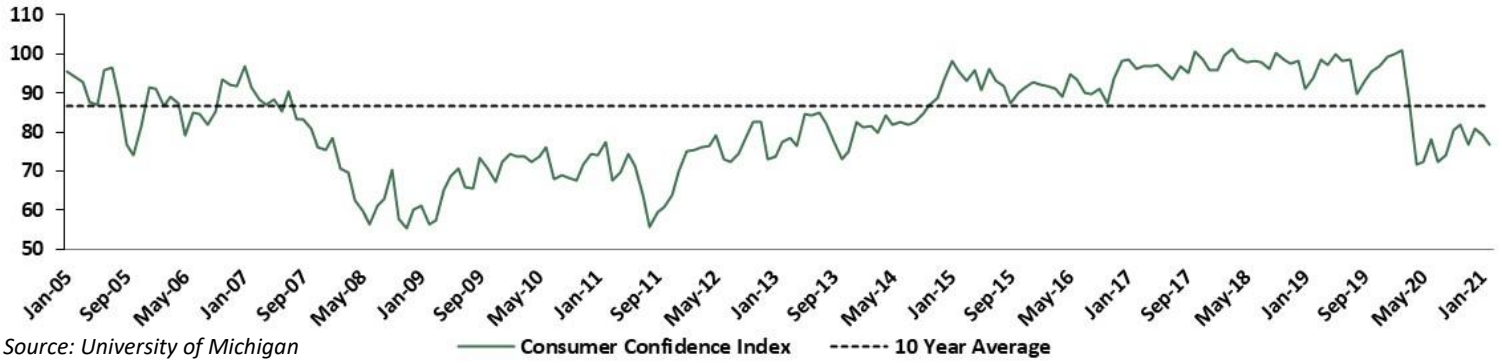
Source: S&P CapIQ (As of March 31, 2021)

Trailing Twelve Months Stock Performance

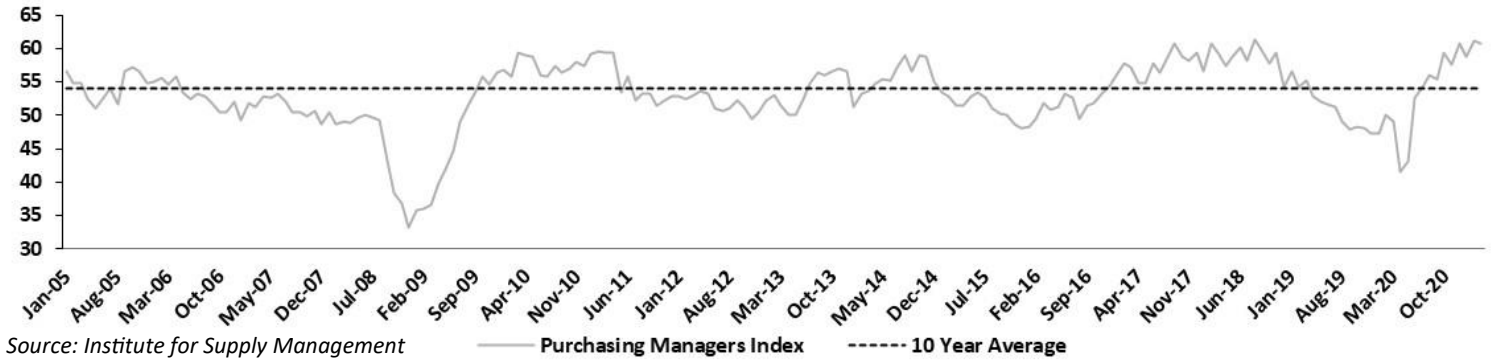


Source: S&P CapIQ (As of March 31, 2021)

Consumer Confidence Index (2005 - YTD 2020)



Purchasing Managers Index (2005 - YTD 2020)



Industrial Production Index (2005 - YTD 2020)



U.S. Real GDP Growth (2004 - YTD 2020)

